



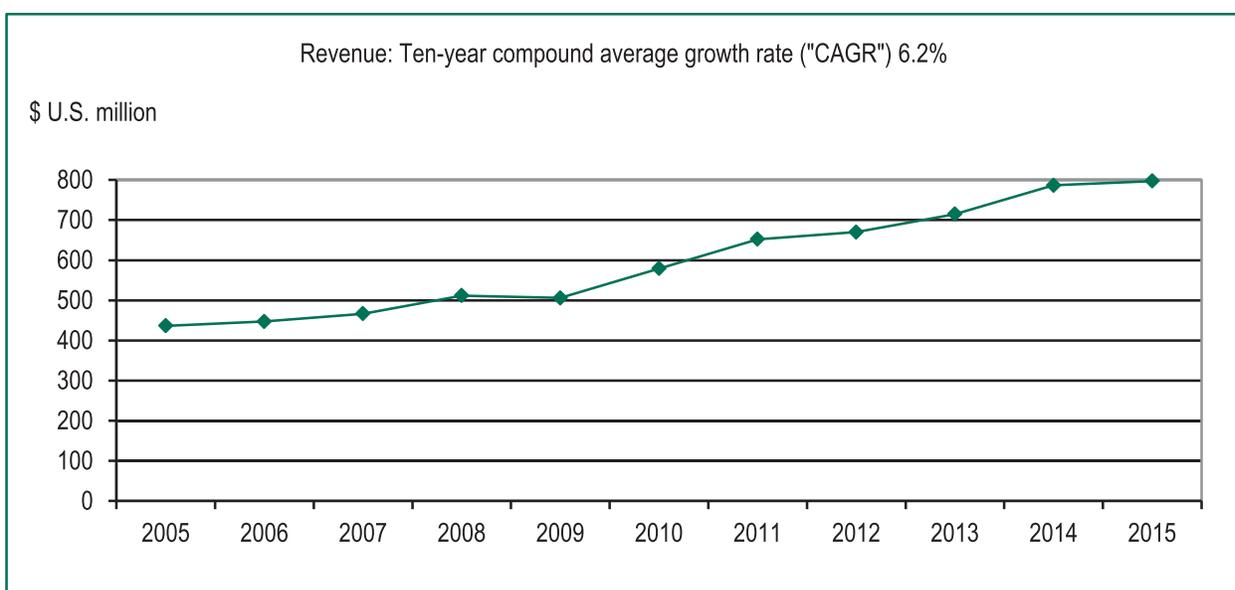
**WPK**

WINPAK ANNUAL REPORT 2015

## REVIEW

(Values expressed in US dollars)

	2015	2014	2013	2012 (1)	2011
Operating results (\$ million except earnings per share)					
Revenue	<b>797.2</b>	786.8	714.9	670.1	652.1
Income from operations	<b>147.3</b>	115.1	104.8	103.2	95.0
EBITDA (2)	<b>179.2</b>	145.6	131.5	129.4	122.6
Net income attributable to equity holders of the Company	<b>99.2</b>	78.4	71.4	71.3	63.8
Earnings per share (cents)	<b>153</b>	121	110	110	98
Investments and assets (\$ million)					
Investments in property, plant and equipment	<b>53.7</b>	48.1	51.2	68.4	48.9
Total assets	<b>766.1</b>	734.3	713.2	634.6	567.6
Financial position					
Total debt to equity attributable to equity holders of the Company (3)	<b>0.0%</b>	0.0%	0.0%	0.0%	0.0%
Net return on opening equity attributable to equity holders of the Company	<b>17.0%</b>	13.6%	14.3%	16.3%	16.3%
Return on opening invested capital (4)	<b>29.1%</b>	24.2%	25.1%	28.9%	27.1%



(1) Amounts have been restated to reflect the retrospective impact of amended IAS 19 "Employee Benefits", which included an increase in net finance expense due to the reduction in the expected return on defined benefit pension plan assets and an increase in general and administrative expenses following the reclassification of certain plan administration costs.

(2) EBITDA (income before interest, tax, depreciation and amortization) is not a recognized measure under International Financial Reporting Standards (IFRS). Management believes that in addition to net income attributable to equity holders of the Company, EBITDA is a useful supplemental measure as it provides investors with an indication of cash available for distribution prior to debt service, capital expenditures and income taxes. Investors should be cautioned, however, that EBITDA should not be construed as an alternative to net income attributable to equity holders of the Company determined in accordance with IFRS as an indicator of the Company's performance. The Company's method of calculating EBITDA may differ from other companies and, accordingly, EBITDA may not be comparable to measures used by other companies.

(3) Total debt is defined as long-term debt plus bank overdrafts less cash and cash equivalents. From 2011 to 2015, the year-end cash and cash equivalents exceeded long-term debt plus bank overdrafts.

(4) Return on opening invested capital is defined as income from operations divided by invested capital, which is defined as the sum of total debt, equity, net deferred tax liability, and accumulated goodwill amortization.



Winpak's 2015 net profit attributable to equity holders was \$99.2 million and reflects a year-over-year growth of \$20.9 million or 26.7 percent, far outdistancing the previous all-time record for the Corporation. This accomplishment was bolstered somewhat by the weaker Canadian dollar and lower resin costs, notably affected by the worldwide decline in petrochemical prices. Although these reduced raw material expenditures benefited the Company's profit performance, they impacted the revenue line, as 70 percent of Winpak's selling prices are indexed to resin costs. In spite of this situation, 2015 sales of \$797.2 million exceeded the prior year amount by \$10.4 million, driven by a respectable volume gain of 4.3 percent.

Winpak's future growth is hinged, in part, by consumer demand for more convenience-type food products and packages. In recent years, this surge has been more evident at the firm's Ontario and Illinois rigid-based operations. Consumer pressure for quick-to-prepare food, such as hot beverages and ready-to-serve meals, has leant itself to high-barrier materials of the type manufactured at Winpak. Shelf-stable food items, similar to those utilized by the military and astronauts, are becoming more appealing for everyday consumers. The Company's state-of-the-art products are especially suited for these end-use applications. Towards the latter part of 2015, the firm's rigid group introduced more environmentally-friendly materials, which are eliciting ongoing rave reviews in the marketplace. To keep up with the above-mentioned enticing growth opportunities, plans are underway to extend the Company's building in Sauk Village, Illinois by an additional 350,000 square feet.

Winpak's lidding business is closely linked to the firm's rigid operations, since many of the rigid containers require a sophisticated lid. The most heartening success in 2015 was the debut of a retort structure used for highly-complex shelf-stable food products. This particular product offering was only made available as a result of the new extrusion coating/lamination machine installed at the Quebec facility in 2013. This unique line also facilitated the Company's advances into other food applications, specifically tailored to consumer preference for convenience-type packaging. The popularity of Winpak's lidding products continues to expand, even beyond the borders of North America. To match pace with this trend, further capacity designated to the printing area, will be coming on-stream in 2016. Winpak operates lidding facilities in Quebec, Illinois and Mexico.

The demand for Winpak's modified atmosphere packaging materials topped all expectations in 2015, so much so that, at times, this business unit had to rely on its sister company in Europe to backup supply requirements. A new production line activated at the Manitoba site in 2013 was virtually sold out in 2015, due to the supermarket trades' adoption of an innovative style of package. To rectify such capacity shortfalls going forward, a mega coextrusion line is slated to start up in the second quarter of 2016. The output and efficiency of this unit will dramatically surpass anything currently operating in North America and will allow Winpak to remain at the forefront of technology in the modified atmosphere packaging field. The Company's prominence is now being recognized and rewarded by many of North America's primary food processing giants. Promising opportunities await in 2016.

Winpak's Georgia-based specialty films group continues to make headway in the North American shrink bag market. One of its greatest achievements in 2015 was luring an industry-leading customer away from a major competitor. This further bolstered this business unit's positive trajectory and precipitated the need to fast-forward the expansion schedule to add 85,000 square feet onto the existing building. This base will house additional extrusion, bag-making and printing equipment, some of which will be operative by the fourth quarter of 2016. The short-term challenge facing this business unit will be to satisfy the demand for its products, while ensuring quality and service are maintained to Winpak standards. This specialty films group foray into the liquid packaging field is consistently gaining traction as the barrier properties of its flexible materials are applauded as the package of choice over the use of glass jars and tin cans. Here, too, the firm has committed to investing in supplementary capacity to respond to existing market trends.

In 2015, Winpak's machinery operations registered yet another impressive year, both in sales and profitability. The main purpose for the Company acquiring a machinery business was to tie materials produced at its flexible and rigid packaging operations with equipment sales. This approach was initially successful in the rigid business and, in recent years, has persistently gained momentum for its flexible materials – proving the original vision was correct. The sales and marketing strategy was considerably enhanced by the establishment of a packaging lab that allows customers to test package products at Winpak's machinery plant in California. This is certainly developing and ensuring customer loyalty. Winpak can now boast machine installations in 24 countries worldwide.

In 1998, the Company entered into an enterprising venture with Sojitz of Japan to manufacture biaxially-oriented nylon films, with Winpak holding 51 percent ownership. The year 2015 logged a very successful showing, as the firm targeted its sights on further improving operational efficiencies and product quality. These measures promoted a significant uptake in its profitability while warding off some advances from domestic and offshore competitors, who have a tendency to sell on price and not product integrity. Winpak's materials are known throughout the marketplace for their superior performance.

Winpak is coming off a strong 2015. The remarkable momentum generated, coupled with the expansion plans in play, will provide for an exciting 2016. With the continual increase in customers' desire for more convenience-type packaging, and the strong foothold Winpak has secured at some of the world's largest food processing companies, future growth in sales and profits are assured. Though Winpak's focus in recent years has tended to foster the business organically, attractive acquisitions will always remain in the Corporation's crosshairs. Team spirit at Winpak is at an all-time high and this is attributed to the work ethic, energy and effort of the nearly 2,300 associates who continue to make Winpak a most successful Company.

B.J. Berry  
President & Chief Executive Officer  
Winnipeg, Canada  
February 18, 2016

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Certain statements made in the following Management's Discussion and Analysis contain forward-looking statements including, but not limited to, statements concerning possible or assumed future results of operations of the Company. Forward-looking statements represent the Company's intentions, plans, expectations and beliefs, and are not guarantees of future performance. Such forward-looking statements represent Winpak's current views based on information as at the date of this report. They involve risks, uncertainties and assumptions and the Company's actual results could differ, which in some cases may be material, from those anticipated in these forward-looking statements. Unless otherwise required by applicable securities law, Winpak disclaims any intention or obligation to publicly update or revise this information, whether as a result of new information, future events or otherwise. The Company cautions investors not to place undue reliance upon forward-looking statements.

### General Information

The following discussion and analysis dated February 18, 2016 was prepared by management and should be read in conjunction with the consolidated financial statements prepared in accordance with Canadian generally accepted accounting principles as set out in Part 1 of the Handbook of the Chartered Professional Accountants (CPA) of Canada. The following discussion and analysis is presented in US dollars except where otherwise noted. The consolidated financial statements include the accounts of all subsidiaries. The Company's functional and reporting currency is the US dollar. The Company has filed a separate Management's Discussion and Analysis for its fourth quarter of 2015, which is available on SEDAR at [www.sedar.com](http://www.sedar.com).

The fiscal year of the Company ends on the last Sunday of the calendar year. Both the 2015 and 2014 fiscal years comprised 52 weeks.

### Company Overview

Winpak is an integrated converter operating in the packaging materials segment. The Company utilizes manufacturing technology focused on the core competency of sophisticated extrusion and conversion of plastic and aluminum foil materials. The business encompasses three product groups produced in ten manufacturing facilities located in North America. Winpak distributes products to customers primarily in North America for use in the packaging of perishable foods, beverages and in healthcare applications.

### Selected Financial Information

Millions of US dollars, except per share and margin amounts	2015	2014	2013
Net income attributable to equity holders of the Company	99.2	78.4	71.4
Income from operations	147.3	115.1	104.8
Revenue	797.2	786.8	714.9
Gross profit margin	32.3%	28.5%	29.1%
Earnings per share (cents)	153	121	110
Dividends declared per common share (Canadian cents)	12	12	12
Special dividend paid per common share (Canadian cents)	150	100	-
Total assets	766.1	734.3	713.2
Cash and cash equivalents	165.0	143.8	161.1
<u>Reconciliation of EBITDA</u>			
Net income	101.8	79.7	72.1
Income tax expense	45.5	35.5	32.3
Net finance expense (income)	0.1	(0.1)	0.4
Depreciation and amortization	31.8	30.5	26.7
EBITDA	179.2	145.6	131.5



## Overall Performance

- △ *Revenue* reached an all-time high of \$797.2 million, advancing by \$10.4 million or 1.3 percent compared to 2014. Increased volumes added \$33.5 million to revenue but price/mix declines and a weaker Canadian dollar detracted from revenue by \$10.7 million and \$12.4 million respectively.
- △ *Gross profit margins* expanded by 3.8 percentage points from the prior year to 32.3 percent of revenue. A widening of the spread between selling prices and raw material costs due to declining resin prices was the main catalyst.
- △ *Net income attributable to equity holders of the Company* eclipsed the 2014 record result by \$20.9 million or 26.7 percent, to finish at \$99.2 million. Higher sales volumes, expanded gross profit margins and favorable foreign exchange all contributed to the excellent outcome.
- △ *Cash and cash equivalents* ended the year at \$165.0 million, despite the declaration of a special dividend of \$73.8 million (\$97.5 million Canadian or \$1.50 Canadian per share) in the third quarter of 2015 and plant and equipment additions of \$53.7 million. The Company has no short-term borrowings or long-term debt outstanding.

## Highlights

- △ *Raw materials:* In 2015, the cost of raw materials, which are primarily petrochemical based, dropped significantly from a year ago following the decline in world oil and natural gas prices.
- △ *Operating expenses:* Greater compensation costs contributed to a higher level of operating expenses, reducing earnings per share by 2.5 cents. In commemoration of the 40th anniversary of the Company's incorporation, every Wopak employee received \$1,000 Canadian in recognition of their contribution to the organization's success.
- △ *Foreign exchange:* In 2015, the average exchange rate of the Canadian dollar depreciated against its US counterpart by 13.3 percent, when compared to the prior year. The result was a gain on the translation of net Canadian dollar expenses into US funds and was primarily responsible for a favorable foreign exchange impact on earnings per share of 6.5 cents.
- △ *Capital expenditures:* Capital expenditures in 2015 totaled \$53.7 million or 6.7 percent of revenue, equipping the Company with the capacity necessary to continue above-average organic growth.
- △ *Financing and investing:* In 2015, Wopak generated \$156.0 million in cash flow from operating activities, which was more than sufficient to fund a special dividend of \$73.8 million, \$53.7 million in capital projects, \$6.3 million in regular dividends, and \$0.9 million of other items, resulting in an improvement in the net cash position of \$21.3 million. The Company will utilize its cash resources on hand and generate additional cash flow from operations to fund its investing and financing activities in 2016. In addition, management will continue to evaluate strategic acquisition opportunities in concert with implementing the organic capital investment program, all focused on enhancing long-term shareholder value.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### Results of Operations

#### Components of total increase in earnings per share

	2015	2014	2013
Organic growth	5.5	11.5	8.0
Gross profit margins	24.0	(4.5)	(5.5)
Expenses, income taxes and non-controlling interests	(4.0)	3.5	(1.0)
Foreign exchange	6.5	0.5	(1.5)
Total increase in earnings per share (cents)	32.0	11.0	0.0

#### Ongoing operations

Organic growth is the impact on net income due exclusively to increased sales volume and excludes the influence of acquisitions, divestitures and foreign exchange. In 2015, this resulted in earnings per share growth of 5.5 cents in comparison to the prior year.

Gross profit margins swelled in relation to 2014, primarily due to an increase in the spread between selling prices and raw material costs as the latter decreased significantly due to the fall in oil and natural gas prices. This caused an expansion in earnings per share of 24.0 cents.

Greater compensation costs and reduced research and development tax credits drove operating expenses higher and reduced earnings per share by 2.5 cents compared to 2014. An increase in earnings attributable to non-controlling interests further reduced earnings per share by 2.0 cents and was only partially offset by a lower effective income tax rate, excluding permanent differences, which improved earnings per share by 0.5 cents.

Foreign exchange had a net favorable impact of 6.5 cents on earnings per share versus the previous year. The weaker Canadian dollar versus its US counterpart in the current year was responsible for the positive result.

#### Revenue

Revenue Change	Millions of US dollars		
	2015	2014	2013
Volume increase	33.5	70.8	48.1
Price and mix (losses) gains	(10.7)	7.1	(0.6)
Foreign exchange loss	(12.4)	(6.0)	(2.7)
Total increase in revenue	10.4	71.9	44.8

Revenue in 2015 of \$797.2 million surpassed the prior year amount of \$786.8 million by \$10.4 million or 1.3 percent, despite the headwinds of foreign exchange and price-indexing linked to lower raw material costs. Volumes increased by 4.3 percent, while modest, still outpaced the organic growth of most of Winpak's major competitors. All product groups advanced, led by modified atmosphere packaging, which exceeded prior year volumes by more than 10 percent due to increased sales of sophisticated packaging for processed meat and cheese applications. Biaxially oriented nylon film, and packaging machinery and part sales volumes progressed in the mid-single-digit percentage range with the latter reaching new heights in revenue. Rigid container and lidding shipments, after advancing by approximately 15 percent in the prior year, registered growth in low single-digit percentage terms in 2015 but are poised to return to more accelerated levels in the upcoming year. Specialty films shipments also grew in low single-digit percentages and were constrained by capacity-related challenges in its shrink bag operations. In comparison to 2014, selling price/mix changes in 2015 had an unfavorable impact on revenues of \$10.7 million or 1.4 percent due in large part to the pass-through of lower raw material costs to indexed customers. Foreign exchange further reduced reported revenues by \$12.4 million or 1.6 percent on the conversion of Canadian dollar sales into US funds at a lower average exchange rate in 2015 versus the prior year.



### Gross profit margins

In 2015, gross profit margins reached an all-time high at 32.3 percent of revenue, eclipsing the 2014 level of 28.5 percent by a sizeable 3.8 percentage points. The result was an addition to earnings per share of 24.0 cents. As the vast majority of the Company's raw materials are petrochemical based, the significant decline in oil and natural gas prices during the year lowered the cost of certain resins and resulted in a widening of the gap between raw material costs and selling prices. However, much of the resin cost decline was passed through to customers as approximately 70 percent of Winpak's revenues are indexed to changes in raw material prices, albeit with a time lag of approximately 90 days. This time lag, though, has elevated gross profit margins to some extent as raw material cost decreases in the latter part of the year will not be reflected in selling price declines until 2016. Margins were also aided by the fact that market conditions did not dictate significant price adjustments for non-indexed accounts. Offsetting some of the benefit of reduced material costs on gross profit margins were elevated manufacturing variances which continued to persist in parts of the business where capacity was constrained. Much effort is being placed in this area to reduce bottlenecks and in mid-2016 will be further aided by new capacity coming on stream.

Winpak's raw material index, which represents the weighted cost of a basket of the Company's eight principal raw materials, dropped by 16.4 percent, on average, during the past 12 months. However, not all raw materials experienced such substantial declines as specialty resins displayed relative stability during this period. Although resin supply and demand in North America was in relative balance as 2015 ended, with the exception of polypropylene where supply was tight, it is difficult to determine what impact the most recent collapse in world oil prices will have on future costs.

### Raw Material Index

	2015	2014	2013
Average annual index: weighted cost of a basket of Winpak's eight principal raw materials, where base year 2001 = 100	148.0	177.0	174.6
(Decrease) increase in index compared to prior year	(16.4%)	1.4%	1.5%

### Expenses

Operating expenses, adjusted for foreign exchange impacts, advanced by just over 2 percentage points more than the growth in sales volumes over the prior year, resulting in a reduction in earnings per share of 2.5 cents. Higher compensation costs were the main factor as an approximate 40 percent increase in the Company's share price impacted equity-based incentive costs in addition to a one-time \$1,000 CAD payment made to each of the Company's over 2,200 employees in the third quarter of 2015 on the occasion of the 40th anniversary of the founding of Winpak. Lower research and development tax credits in 2015 versus the previous year also added to higher operating expenses. A greater proportion of earnings attributable to non-controlling interests in the current year decreased earnings per share by a further 2.0 cents relative to 2014. On a positive note, due in large part to income being earned in more favorable income tax jurisdictions in the current year, a lower effective income tax rate excluding permanent differences resulted in a supplement to earnings per share of approximately 0.5 cents.

### Foreign Exchange

	2015	2014	2013
Year-end exchange rate of CDN dollar to US dollar	0.722	0.860	0.934
Year-end exchange rate of US dollar to CDN dollar	1.385	1.162	1.070
Depreciation of CDN dollar vs. US dollar year-end exchange rate compared to the prior year	(16.0%)	(7.9%)	(7.0%)
Average exchange rate of CDN dollar to US dollar	0.789	0.910	0.972
Average exchange rate of US dollar to CDN dollar	1.267	1.099	1.029
Depreciation of CDN dollar vs. US dollar average exchange rate compared to the prior year	(13.3%)	(6.4%)	(2.7%)

Winpak utilizes the US currency as both its reporting and functional currency. However, with more than half of its production capacity located in Canada, it is exposed to foreign exchange risks and records foreign currency differences on transactions and translations denominated in Canadian dollars as well as other foreign currencies. With a small production facility located in Mexico, the Company is also exposed to foreign exchange risks on costs denominated in Mexican pesos but these are negligible.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

On a net basis, foreign exchange had a favorable impact on earnings per share of approximately 6.5 cents in 2015 compared to the prior year. Approximately 11 percent of revenues in the current year were denominated in Canadian dollars and approximately 22 percent of costs were incurred in the same currency. The net outflow of Canadian dollars exposes Winpak to transaction differences arising from exchange rate fluctuations. The depreciation in the average exchange rate of the Canadian dollar in relation to the US dollar in 2015 increased earnings per share by approximately 7.0 cents compared to 2014. Furthermore, translation differences, which arise when primarily Canadian dollar monetary assets and liabilities are translated at exchange rates that change over time, augmented earnings per share in the current year by an additional 1.0 cent in comparison to 2014. This was partially offset by losses realized on the maturation of foreign exchange contracts entered into as part of the Company's foreign exchange policy, which decreased earnings per share by 1.5 cents in 2015 versus the prior year.

### Summary of quarterly results

Thousands of US dollars, except earnings per share (e.p.s.) amounts (cents)

Quarter ended	2015			Quarter ended	2014		
	Revenue	Net income*	e.p.s.		Revenue	Net income*	e.p.s.
March 29	199,440	22,463	35	March 30	188,077	16,163	25
June 28	198,257	26,845	41	June 29	199,426	19,406	30
September 27	193,726	22,305	34	September 28	192,982	19,448	30
December 27	205,746	27,635	43	December 28	206,269	23,343	36
	<u>797,169</u>	<u>99,248</u>	<u>153</u>		<u>786,754</u>	<u>78,360</u>	<u>121</u>

\*attributable to equity holders of the Company

Various factors affect timing of the Company's earnings during the course of a year. Typically, seasonal factors contribute to stronger revenue and net income in the second and fourth quarters compared to the first and third quarters. Factors influencing seasonal trends are the higher demand for certain food products in advance of the summer season and the greater number of holidays in the fourth quarter. During the third quarter, revenue and net income are typically lower due to reduced order levels and plant maintenance shutdowns scheduled to coincide with the summer. Sudden and substantial changes in the rate of exchange between the Canadian and US dollars from one quarter to another may cause revenue and net income to vary from the historic trend. Similarly, sudden and significant changes in the cost of raw materials consumed from one quarter to another can be expected to increase or decrease net income in a manner that does not conform to the normal pattern. Furthermore, unexpected adverse weather conditions could influence the supply and price of raw materials or customer order levels, and the timing of startup of new manufacturing equipment can cause revenue and net income to depart from established trends.

The historical pattern essentially held true for both 2015 and 2014 except that the first quarter revenue was slightly stronger in 2015 and third quarter net income in 2014 was marginally higher than the second quarter, deviating somewhat from the normal trend.

### Cash Flow, Liquidity and Capital Resources

At December 27, 2015, Winpak's cash and cash equivalents amounted to \$165.0 million, advancing by \$21.3 million from a year prior. This increase resulted from cash provided by operating activities of \$156.0 million less disbursements for investing activities of \$54.0 million and financing activities of \$80.7 million.

#### Operating activities

Cash provided by operating activities totaled \$156.0 million, surpassing the 2014 achievement by \$58.6 million or over 60 percent. A combination of a strong earnings performance along with a reduction in working capital were the main catalysts behind the enhancement. Cash generated from operating activities before changes in working capital amounted to \$179.0 million, a substantial appreciation of \$33.6 million compared to the prior year. This was further supplemented by a decline in the investment in working capital for the current year which fell by \$9.4 million. Inventories declined by \$4.1 million, primarily in raw materials as the price of many of the resins used by the Company dropped markedly from a year ago. This also impacted trade and other receivables to a certain extent as selling prices abated in response, and in conjunction with a reduction in the days sales outstanding to 45 days at year-end from 49 days at the close of the previous year, resulted in a reduction of \$4.6 million in net receivables. Income tax payments totaled \$26.5 million, up \$1.1 million from the previous year. Finally, employee defined benefit plan contributions of \$1.7 million were funded during the year along with a lump sum settlement payment of \$4.5 million to retire the remaining multiemployer defined benefit pension plan liability that resulted from the Company's withdrawal from that plan in 2011. The latter resulted in a gain on settlement of \$1.8 million. The Company remains well funded with regard to its defined benefit pension plans, with gross pension assets totalling over \$80 million and a net unfunded liability of only \$3.2 million on an accounting basis.



### *Investing activities*

Investing activities in the current year totaled \$54.0 million, of which plant and equipment additions represented \$53.7 million. This exceeded the prior year expenditures by \$5.6 million and were focused on adding more extrusion capacity in rigid containers, modified atmosphere packaging and specialty films, which together made up two-thirds of the capital spending. The largest expenditure related to a state-of-the-art cast coextrusion line at the modified atmosphere packaging facility in Winnipeg which was still in process at the end of the year and is expected to be commissioned by mid-2016. Capital in progress at December 27, 2015 totaled \$33.7 million. Over the long term, Winpak's expenditures for equipment enhancements in maintaining existing capacity have averaged approximately 2 percent of revenue.

### *Financing activities*

Financing activities in 2015 consisted of dividends to common shareholders totaling \$80.1 million, consisting of a special dividend paid in October of the current year of \$73.8 million (\$97.5 million Canadian) and regular dividends of \$6.3 million. This represented a dividend yield of 5.0 percent based on the opening share price of \$32.39 Canadian as at December 28, 2014 (2014 yield - 4.9 percent resulting from a special dividend of \$58.5 million and regular dividends of \$7.2 million). The Board of Directors of Winpak does not have any specific plans regarding the declaration of special dividends in future years but will make decisions in this regard as circumstances arise. In addition to dividends to equity holders of the Company, a dividend payment of \$0.6 million was paid to a non-controlling interest in a subsidiary.

### *Resources*

Investments to drive growth can be sizeable, requiring substantial financial resources. A range of funding alternatives is available including cash and cash equivalents, cash flow provided by operations, additional debt, issuance of equity or a combination thereof. An informal investment grade credit rating allows the Company access to relatively low interest rates on debt. The Company currently has operating lines of \$38 million, which are believed adequate for liquidity purposes. None of the lines were utilized as at December 27, 2015. Based on formal and informal discussions with various financial institutions, Winpak believes that additional credit can be arranged from banks and other major lenders as the need arises. The Company is confident that all 2016 requirements for capital expenditures, working capital, and dividend payments can be financed from cash resources, cash provided by operating activities and unused credit facilities.

## Risks and Financial Instruments

The Company recognizes that net income is exposed to changes in market interest rates, foreign exchange rates, prices of raw materials and risks regarding the financial condition of customers and financial counterparties. These market conditions are regularly monitored and actions are taken, when appropriate, according to Winpak's policies established for the purpose. Despite the methods employed to manage these risks, future fluctuations in interest rates, foreign exchange rates, raw material costs and counterparty financial condition can be expected to impact net income.

Winpak's policy regarding interest expense is to fix interest rates on between one- and two-thirds of any long-term debt outstanding. The Company may enter into derivative contracts or fixed-rate debt to minimize the risk associated with interest rate fluctuations. For the past six years, Winpak has not had any long-term debt outstanding.

With respect to foreign exchange risk, Winpak employs hedging programs to minimize risks associated with changes in the value of the Canadian dollar relative to the US dollar. To the extent possible, the Company maximizes natural currency hedging by matching inflows from revenue in a currency with outflows of costs and expenses denominated in the same currency. For the remaining exposure, the Company's foreign exchange policy requires that between 50 and 80 percent of the Company's net requirement of Canadian dollars for the ensuing 9 to 15 months will be hedged at all times with forward or zero-cost option contracts. The Company may also enter into forward foreign currency contracts when equipment purchases will be settled in other foreign currencies. Purchases of foreign exchange products for the purpose of speculation are not permitted. Transactions are only conducted with certain approved Schedule I Canadian financial institutions.

Significant fluctuations in foreign exchange rates represent a material exposure for the Company's financial results. Hedging programs employed may mitigate a portion of exposures to short-term fluctuations in foreign currency exchange rates. However, the Company's financial results over the long-term will inevitably be affected by sizeable changes in the value of the Canadian dollar relative to the US dollar. Winpak estimates that each time the exchange rate strengthens or weakens by one Canadian cent against the US dollar, net income, with respect to transaction differences, will decrease or increase, respectively, by approximately three-quarters of a US cent per share.

During 2015, certain foreign currency forward contracts matured and the Company realized pre-tax foreign exchange losses of \$3.0 million. As at December 27, 2015, the Company had US to CDN dollar and US to Euro dollar foreign currency forward contracts outstanding with notional amounts of \$34.0 million and \$2.7 million respectively. The pre-tax unrealized foreign exchange loss on these contracts of \$1.6 million was recorded in other comprehensive income.

Winpak has not participated in any derivatives market for raw materials. Winpak is not aware of any instrument that fully mitigates fluctuations in raw material costs over the long term. To manage this risk, Winpak has entered into formal selling price-indexing agreements with certain customers whereby changes in raw material prices are reflected in selling price adjustments, albeit with a slight time lag. For 2015, approximately 70 percent of Winpak's revenues were governed by selling price-indexing agreements. For all other customers, the Company responds to changes in raw material costs by adjusting selling prices on a customer-by-customer basis. However, market conditions can have an impact on these price adjustments such that the combined impact of selling price adjustments and changes in raw material costs can be significant to Winpak's net income.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Credit risk arises from cash and cash equivalents held with banks, derivative financial instruments (foreign currency forward and option contracts), as well as credit exposure to customers, including outstanding accounts receivable. The Company assesses the credit quality of counterparties, taking into account their financial position, past experience and other factors. Management regularly monitors customer credit limits, performs credit reviews and, in certain cases, insures accounts receivable balances against credit losses. The Company invests its excess cash on a short-term basis, to a maximum of six months, with financial institutions and/or governmental bodies that must be rated AA rated or higher for CDN financial institutions and A-1 or higher for US financial institutions by recognized international credit rating agencies or insured 100 percent by the US government or a AAA rated Canadian federal or provincial government. Nonetheless, unexpected deterioration in the financial condition of a counterparty can have a negative impact on the Company's net income in the case of default.

The Company enters into contractual obligations in the normal course of business operations. These obligations, as at December 27, 2015, are summarized below.

Contractual Obligations	Payment due, by period (thousands of US dollars)				
	Total	1 year	2 - 3 years	4 - 5 Years	After 5 years
Operating leases	3,023	1,011	1,408	604	-
Purchase obligations	16,445	16,445	-	-	-
Total contractual obligations	19,468	17,456	1,408	604	-

### Accounting Policy Changes

#### *Future Accounting Changes*

As more fully described in Note 5 to the Consolidated Financial Statements, three new accounting standards have been issued, IFRS 9 "Financial Instruments", IFRS 15 "Revenue from Contracts with Customers" and IFRS 16 "Leases". IFRS 9 and IFRS 15 are effective for annual periods beginning on or after January 1, 2018 while IFRS 16 is effective for annual periods beginning on or after January 1, 2019. The Company is currently assessing the impact of these new standards and does not intend to early adopt these standards in its consolidated financial statements. In addition, amendments to the existing standards IAS 16 "Property, Plant and Equipment", IAS 38 "Intangible Assets", and IAS 1 "Presentation of Financial Statements" were issued and are effective for annual periods beginning on or after January 1, 2016. The amendments to IAS 16 and IAS 38 are not expected to have any impact on the Company's consolidated financial statements. The Company is currently assessing the impact of the amendments to IAS 1 and does not intend to early adopt amended IAS 1 in its consolidated financial statements.

### Looking Forward

As 2016 begins, the Company is optimistic with regard to the upcoming year. Opportunities in the sales pipeline are significant and should provide the impetus for expanding volumes in 2016 and beyond. There are several technical complexities that need to be conquered to bring certain of these opportunities to fruition but management is confident that these challenges will be met. Raw material pricing is expected to remain relatively stable in the near term as demand and fulfillment are in relative equilibrium, with the exception of polypropylene resin where tightness of supply is evident in the marketplace and may exert upward pressure on pricing going forward. However, with the further decline and volatility in world oil prices as of late, it is difficult to predict what impact this may have on future raw material prices. Gross profit margins will likely fall a couple of percentage points from elevated fourth quarter levels as the effect from recent declines in raw material costs on indexed selling prices will be realized in the early part of the upcoming year due to the lag period of approximately three months. Manufacturing performance will continue to remain a focus for the operations group in 2016 and improvement will be essential to alleviate bottlenecks in areas where capacity is currently constrained in order to achieve the Company's volume growth objectives. Of particular importance will be the commercialization of the massive technologically-advanced cast coextrusion line which is in the process of being installed at the Company's modified atmosphere packaging facility in Winnipeg. The weakness in the Canadian dollar versus its US counterpart, while reducing reported revenues, will continue to be favorable to the Company's earnings, as Canadian dollar denominated costs exceed revenues in that currency. Should the exchange rate stabilize at current levels, further positive effects will be evident in 2016 results due to the Company's foreign exchange hedging policy whereby between 50 and 80 percent of the net requirement of Canadian dollars for the ensuing 9 to 15 months are hedged at all times with forward or zero-option contracts. To some extent, this has muted the favorable effect of the weaker Canadian dollar on 2015's net income. Capital spending for 2016 should be somewhat higher than 2015's level of \$53.7 million as the rigid container operations in Chicago are planning to add a further 350,000 square feet to its existing Sauk Village facility which was constructed in 2012 and an addition of 85,000 square feet is budgeted for the Company's shrink bag operations in Georgia. The Company will continue to pursue acquisition opportunities in Winpak's core competencies of sophisticated packaging for food, beverage and healthcare applications while it remains committed to substantial organic growth through capital investment. With Winpak's solid financial position, it has the resources necessary to complete an acquisition when the proper fit and price are present to provide long-term shareholder value.



## Critical Accounting Estimates

The Company believes the following accounting estimates are critical to determining and understanding the operating results and the financial position of the Company.

*Impairment of property, plant and equipment and intangible assets* – An integral component of impairment testing is determining the asset's recoverable amount. The determination of the recoverable amount involves significant management judgment, including projections of future cash flows and appropriate discount rates. The cash flows are derived from the financial forecast for the next five years and do not include restructuring activities that the Company is not yet committed to or significant future investments that will enhance the asset's performance of the cash-generating unit (CGU) being tested. Qualitative factors, including market presence and trends, strength of customer relationships, strength of local management, strength of debt and capital markets, and degree of variability in cash flows, as well as other factors, are considered when making assumptions with regard to future cash flows and the appropriate discount rate. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes. A change in any of the significant assumptions or estimates could result in a material change in the recoverable amount. The company has eight CGUs, of which the carrying values for two include goodwill and must be tested for impairment annually.

*Employee benefit plans* – Accounting for employee benefit plans requires the use of actuarial assumptions. The assumptions include the discount rate, expected rate of return on plan assets, rate of compensation increase, mortality rate and healthcare costs. These assumptions depend on underlying factors such as economic conditions, government regulations, investment performance and employee demographics. These assumptions could change in the future and may result in material adjustments to employee benefit plan assets or liabilities.

## Disclosure Controls and Internal Controls

### *Disclosure controls*

Management is responsible for establishing and maintaining disclosure controls and procedures in order to provide reasonable assurance that material information relating to the Company is made known to them in a timely manner and that information required to be disclosed is reported within time periods prescribed by applicable securities legislation. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based on management's evaluation of the design and effectiveness of the Company's disclosure controls and procedures, the Company's Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures are designed and operating effectively as of December 27, 2015 to provide reasonable assurance that the information being disclosed is recorded, summarized and reported as required.

### *Internal controls over financial reporting*

Management is responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with Canadian generally accepted accounting principles. Internal control systems, no matter how well designed, have inherent limitations and therefore can only provide reasonable assurance as to the effectiveness of internal controls over financial reporting, including the possibility of human error and the circumvention or overriding of the controls and procedures. Management used the Internal Control – Integrated Framework published by the Committee of Sponsoring Organizations of the Treadway Commission (COSO 2013) as the control framework in designing its internal controls over financial reporting. Based on management's design and testing of the effectiveness of the Company's internal controls over financial reporting, the Company's Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures are designed and operating effectively as of December 27, 2015 to provide reasonable assurance that the financial information being reported is materially accurate. During the fourth quarter ended December 27, 2015, there have been no changes in the design of the Company's internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.

## Other

Additional information relating to the Company is available on SEDAR at [www.sedar.com](http://www.sedar.com), including the Annual Information Form dated February 18, 2016.

## REPORTING

### Management's Report to the Shareholders

The accompanying consolidated financial statements, management's discussion and analysis (MD&A) and other information in the Annual Report are the responsibility of management. The consolidated financial statements have been prepared by management and include the selection of appropriate accounting principles, judgments and estimates necessary to prepare these statements in accordance with International Financial Reporting Standards. The MD&A and financial information contained in this Annual Report are consistent with the consolidated financial statements.

To provide reasonable assurance that assets are safeguarded and that relevant and reliable financial information is being reported, management has developed and maintains a system of internal controls. An integral part of the system is the requirement that employees maintain the highest standard of ethics in their activities. Business reviews and internal audits are performed by corporate executives and an internal audit team to evaluate internal controls, systems and procedures.

The Board of Directors, acting through the Audit Committee, is responsible for determining that management fulfills its responsibilities in the preparation of the consolidated financial statements and MD&A, and in the financial control of operations. The Board recommends the appointment of the independent auditors to the shareholders. The Audit Committee meets regularly with financial management and the independent auditors to discuss internal controls, auditing matters and financial reporting issues and presents its findings to the Board. The Audit Committee reviews the consolidated financial statements, MD&A and material financial announcements with management and the external auditors prior to submission to the Board for approval.

The consolidated financial statements have been audited on behalf of the shareholders by the independent external auditors, KPMG LLP, whose report follows.



B.J. Berry  
President and Chief Executive Officer  
Winnipeg, Canada  
February 18, 2016



K.P. Kuchma  
Vice President and Chief Financial Officer  
Winnipeg, Canada  
February 18, 2016

### Auditors' Report to the Shareholders

#### Independent Auditors' Report

##### To the Shareholders of Winpak Ltd.

We have audited the accompanying consolidated financial statements of Winpak Ltd. and its subsidiaries, which comprise the consolidated balance sheets as at December 27, 2015 and December 28, 2014 and the consolidated statements of income, comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

##### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

##### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

##### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Winpak Ltd. as at December 27, 2015 and December 28, 2014 and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards.



Chartered Professional Accountants  
February 18, 2016  
Winnipeg, Canada

## CONSOLIDATED STATEMENTS OF INCOME

Years ended December 27, 2015 and December 28, 2014

(thousands of US dollars, except per share amounts)

	Note	2015	2014
Revenue		797,169	786,754
Cost of sales		(539,347)	(562,379)
Gross profit		257,822	224,375
Sales, marketing and distribution expenses		(59,823)	(60,970)
General and administrative expenses		(32,236)	(28,945)
Research and technical expenses		(15,362)	(14,275)
Pre-production expenses		(1,158)	(1,443)
Other expenses	8	(1,916)	(3,678)
<b>Income from operations</b>		<b>147,327</b>	<b>115,064</b>
Finance income	9	342	586
Finance expense	9	(392)	(469)
Income before income taxes		147,277	115,181
Income tax expense	10	(45,474)	(35,529)
<b>Net income for the year</b>		<b>101,803</b>	<b>79,652</b>
<b>Attributable to:</b>			
Equity holders of the Company		99,248	78,360
Non-controlling interests		2,555	1,292
		<b>101,803</b>	<b>79,652</b>
<b>Basic and diluted earnings per share - cents</b>	22	<b>153</b>	<b>121</b>

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Years ended December 27, 2015 and December 28, 2014

(thousands of US dollars)

		2015	2014
<b>Net income for the year</b>		<b>101,803</b>	<b>79,652</b>
<u>Items that will not be reclassified to the statements of income:</u>			
Cash flow hedge losses recognized		(652)	-
Cash flow hedge losses transferred to property, plant and equipment		4	-
Employee benefit plan remeasurements	16	1,743	(7,349)
Income tax effect	10	(470)	2,330
		<b>625</b>	<b>(5,019)</b>
<u>Items that are or may be reclassified subsequently to the statements of income:</u>			
Cash flow hedge losses recognized		(3,728)	(1,576)
Cash flow hedge losses transferred to the statements of income	8	2,976	1,603
Income tax effect	10	201	(7)
		<b>(551)</b>	<b>20</b>
<b>Other comprehensive income (loss) for the year - net of income tax</b>		<b>74</b>	<b>(4,999)</b>
<b>Comprehensive income for the year</b>		<b>101,877</b>	<b>74,653</b>
<b>Attributable to:</b>			
Equity holders of the Company		99,322	73,361
Non-controlling interests		2,555	1,292
		<b>101,877</b>	<b>74,653</b>

See accompanying notes to consolidated financial statements.

## CONSOLIDATED BALANCE SHEETS

(thousands of US dollars)

	Note	December 27 2015	December 28 2014
<b>Assets</b>			
<b>Current assets:</b>			
Cash and cash equivalents	11	165,027	143,761
Trade and other receivables	12	107,805	112,454
Income taxes receivable		2,050	2,873
Inventories	13	96,498	100,586
Prepaid expenses		3,411	4,344
Derivative financial instruments		40	-
		<u>374,831</u>	<u>364,018</u>
<b>Non-current assets:</b>			
Property, plant and equipment	14	369,436	348,002
Intangible assets	15	14,745	15,068
Employee benefit plan assets	16	5,723	5,249
Deferred tax assets	17	1,408	1,990
		<u>391,312</u>	<u>370,309</u>
<b>Total assets</b>		<u>766,143</u>	<u>734,327</u>
<b>Equity and Liabilities</b>			
<b>Current liabilities:</b>			
Trade payables and other liabilities	18	68,534	69,098
Provisions	19	-	427
Income taxes payable		10,569	690
Derivative financial instruments		1,683	875
		<u>80,786</u>	<u>71,090</u>
<b>Non-current liabilities:</b>			
Employee benefit plan liabilities	16	8,885	7,673
Deferred income		14,071	14,831
Provisions	19	760	6,571
Deferred tax liabilities	17	38,250	32,775
		<u>61,966</u>	<u>61,850</u>
<b>Total liabilities</b>		<u>142,752</u>	<u>132,940</u>
<b>Equity:</b>			
Share capital	21	29,195	29,195
Reserves	21	(1,208)	(641)
Retained earnings		576,359	555,697
<b>Total equity attributable to equity holders of the Company</b>		<u>604,346</u>	<u>584,251</u>
<b>Non-controlling interests</b>		<u>19,045</u>	<u>17,136</u>
<b>Total equity</b>		<u>623,391</u>	<u>601,387</u>
<b>Total equity and liabilities</b>		<u>766,143</u>	<u>734,327</u>

See accompanying notes to consolidated financial statements.

On behalf of the Board:

  
Director

  
Director

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(thousands of US dollars)

	Attributable to Equity Holders of the Company						
	Note	Share Capital	Reserves	Retained Earnings	Total	Non-Controlling Interests	Total Equity
<b>Balance at December 30, 2013</b>		29,195	(661)	547,891	576,425	16,188	592,613
<b>Comprehensive income for the year</b>							
Cash flow hedge losses, net of tax		-	(1,154)	-	(1,154)	-	(1,154)
Cash flow hedge losses transferred to the statements of income, net of tax		-	1,174	-	1,174	-	1,174
Employee benefit plan remeasurements, net of tax		-	-	(5,019)	(5,019)	-	(5,019)
<b>Other comprehensive income (loss)</b>		-	20	(5,019)	(4,999)	-	(4,999)
<b>Net income for the year</b>		-	-	78,360	78,360	1,292	79,652
<b>Comprehensive income for the year</b>		-	20	73,341	73,361	1,292	74,653
<b>Dividends</b>	21	-	-	(65,535)	(65,535)	(344)	(65,879)
<b>Balance at December 28, 2014</b>		29,195	(641)	555,697	584,251	17,136	601,387
<b>Balance at December 29, 2014</b>		29,195	(641)	555,697	584,251	17,136	601,387
<b>Comprehensive (loss) income for the year</b>							
Cash flow hedge losses, net of tax		-	(2,752)	(632)	(3,384)	-	(3,384)
Cash flow hedge losses transferred to the statements of income, net of tax		-	2,181	-	2,181	-	2,181
Cash flow hedge losses transferred to property, plant and equipment		-	4	-	4	-	4
Employee benefit plan remeasurements, net of tax		-	-	1,273	1,273	-	1,273
<b>Other comprehensive (loss) income</b>		-	(567)	641	74	-	74
<b>Net income for the year</b>		-	-	99,248	99,248	2,555	101,803
<b>Comprehensive (loss) income for the year</b>		-	(567)	99,889	99,322	2,555	101,877
<b>Dividends</b>	21	-	-	(79,227)	(79,227)	(646)	(79,873)
<b>Balance at December 27, 2015</b>		29,195	(1,208)	576,359	604,346	19,045	623,391

See accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended December 27, 2015 and December 28, 2014

(thousands of US dollars)

	Note	2015	2014
<b>Cash provided by (used in):</b>			
<b>Operating activities:</b>			
Net income for the year		101,803	79,652
Items not involving cash:			
Depreciation	14	32,836	31,657
Amortization - deferred income		(1,559)	(1,664)
Amortization - intangible assets	15	602	549
Employee defined benefit plan expenses	16	3,190	3,273
Multiemployer defined benefit pension plan withdrawal liability settlement gain	8, 19	(1,815)	-
Net finance expense (income)	9	50	(117)
Income tax expense	10	45,474	35,529
Other		(1,565)	(3,507)
Cash flow from operating activities before the following		179,016	145,372
Change in working capital:			
Trade and other receivables		4,649	(14,046)
Inventories		4,088	(8,282)
Prepaid expenses		933	(1,270)
Trade payables and other liabilities		(294)	6,068
Provisions		(4,467)	(108)
Employee defined benefit plan contributions	16	(1,681)	(5,091)
Income tax paid		(26,456)	(25,364)
Interest received		253	314
Interest paid		(21)	(148)
Net cash from operating activities		156,020	97,445
<b>Investing activities:</b>			
Acquisition of plant and equipment - net		(53,678)	(48,052)
Acquisition of intangible assets	15	(303)	(699)
		(53,981)	(48,751)
<b>Financing activities:</b>			
Dividends paid	21	(80,127)	(65,679)
Dividend paid to non-controlling interests in subsidiary		(646)	(344)
		(80,773)	(66,023)
<b>Change in cash and cash equivalents</b>		21,266	(17,329)
<b>Cash and cash equivalents, beginning of year</b>		143,761	161,090
<b>Cash and cash equivalents, end of year</b>	11	165,027	143,761

See accompanying notes to consolidated financial statements.



(thousands of US dollars, unless otherwise indicated)

### 1. General:

Wapak Ltd. is incorporated under the Canada Business Corporations Act. The Company manufactures and distributes high-quality packaging materials and related packaging machines. The Company's products are used primarily for the packaging of perishable foods, beverages and in healthcare applications. The address of the Company's registered office is 100 Saulteaux Crescent, Winnipeg, Manitoba, Canada R3J 3T3. The ultimate controlling party of Wapak Ltd. is Wihuri International Oy of Helsinki, Finland, a privately held company.

### 2. Basis of presentation:

The Company prepares its consolidated financial statements in accordance with Canadian generally accepted accounting principles as set out in Part 1 of the Handbook of the Chartered Professional Accountants (CPA) of Canada. The fiscal year of the Company ends on the last Sunday of the calendar year. As a result, the Company's fiscal year is usually 52 weeks in duration, but includes a 53<sup>rd</sup> week every five to six years. The 2015 and 2014 fiscal years comprised 52 weeks.

The Company's functional and reporting currency is the US dollar. The US dollar is the reporting currency as more than three-quarters of the Company's business is conducted in US dollars and therefore management believes this increases transparency by significantly reducing volatility of reported results due to fluctuations in the rate of exchange between the Canadian and US currencies.

The consolidated financial statements have been prepared under the historical-cost convention, except that certain financial instruments, employee benefit plans and share-based payments are stated at their fair value.

The consolidated financial statements were approved by the Board of Directors on February 18, 2016.

### 3. Significant accounting policies:

#### (a) Principles of consolidation:

The consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries: Wapak Portion Packaging Ltd.; Wapak Heat Seal Packaging Inc.; Wapak Holdings Ltd.; Wapak Inc.; Wapak Films Inc.; Wapak Portion Packaging, Inc.; Wapak Lane, Inc.; Wapak Heat Seal Corporation; Grupo Wapak de Mexico, S.A. de C.V.; Embalajes Wapak de Mexico, S.A. de C.V.; and Administracion Wapak de Mexico, S.A. de C.V.; and its majority-owned subsidiary American Biaxis Inc. Subsidiaries are entities controlled by the Company. The Company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is obtained until the date that control ceases. The financial statements of all subsidiaries are prepared as of the same reporting date using consistent accounting policies. All inter-company balances and transactions, including any unrealized income arising from inter-company transactions have been eliminated.

#### (b) Business combinations:

Business combinations are accounted for using the acquisition method of accounting. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities assumed from the former owners of the acquiree and the equity interests issued by the Company. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition costs incurred are expensed and included in general and administrative expenses. Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with IAS 39 in the statement of income.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. Goodwill is initially measured as the excess of the aggregate of the consideration transferred over the net identifiable assets acquired and liabilities assumed. If this consideration is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the statement of income.

#### (c) Non-controlling interests:

Wapak Ltd. owns 51 percent of the equity interest in American Biaxis Inc., a subsidiary located in Winnipeg, Manitoba, Canada. Non-controlling interests represent the remaining 49 percent equity interest owned by third parties. The share of net assets attributable to non-controlling interests is presented as a component of equity. Their share of net income and other comprehensive income is recognized directly in equity.

#### (d) Foreign currency translation:

The financial statements for the Company and its subsidiaries are prepared using their functional currency, that being the US dollar. The functional currency is the currency of the primary economic environment in which the Company and its subsidiaries operate. Foreign currency transactions are translated into the functional currency using exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. Foreign currency differences arising on translation are recognized directly to the statement of income. Non-monetary assets and liabilities arising from transactions in foreign currencies are translated to the functional currency at the exchange rate prevailing at the date of the transaction.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(e) *Revenue:*

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns, rebates and discounts. Revenue is recognized when the risks and rewards of ownership have transferred to the customer. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration due, the costs incurred or to be incurred cannot be measured reliably, or there is continuing management involvement with the goods.

(f) *Research and technical expenses:*

Research and technical expenses are expensed in the period in which the costs are incurred.

(g) *Government grants/tax credits:*

Grants/tax credits from government are recognized at their fair value when there is a reasonable assurance that the grant/tax credit will be received and/or earned and any specified conditions will be met.

Grants/tax credits received in relation to the purchase and construction of plant and equipment are included in non-current liabilities as deferred income and are credited to the statement of income on a straight-line basis over the estimated useful life of the related asset. Grants/tax credits received in relation to research and development activities and labor creation programs are recorded to reduce these costs when it is determined there is reasonable assurance the grants/tax credits will be realized.

(h) *Leases:*

Rental income received from packaging machine operating leases is recognized on a straight-line basis over the term of the corresponding lease.

Payments made under operating leases are recognized in the statement of income on a straight-line basis over the term of the lease, while any lease incentive received is recognized as a reduction of the total lease expense, over the term of the lease.

(i) *Inventories:*

Inventories are stated at the lower of cost and net realizable value. The cost of inventories is based on the first-in first-out principle and includes expenditures incurred in acquiring the inventories and bringing them to their existing location and condition. In the case of manufactured inventories, cost includes an appropriate share of variable and fixed overheads based on normal operating capacity. Any excess, unallocated, fixed overhead costs are expensed as incurred. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

(j) *Cash and cash equivalents:*

Cash and cash equivalents include cash on hand, cash invested in interest-bearing money market accounts and short-term deposits with maturities of less than three months. Cash equivalents are all highly liquid investments. Bank overdrafts are shown within current liabilities. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

(k) *Property, plant and equipment:*

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. All costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management are included in the carrying value of the asset. When the Company has a legal or constructive obligation to restore a site on which an asset is located either through make-good provisions in lease agreements or decommissioning of environmental risks, the present value of the estimated costs of dismantling and removing the asset and restoring the site are included in the carrying value of the asset with a corresponding increase to provisions. Borrowing costs directly attributable to the acquisition, construction or production of qualifying property, plant and equipment that takes an extended period of time to be placed into service are added to the cost of the assets, until such time as the assets are substantially ready for their intended use. See note 3(o) on impairment.

When parts of an item of plant and equipment have different useful lives, they are accounted for as separate items (major components). The cost of replacing a component of an item of plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits of the item will occur and its cost can be measured reliably. The costs of day-to-day maintenance of plant and equipment are recognized directly in the statement of income.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, commencing the date the assets are ready for use as follows:

Buildings 20 - 40 years

Equipment 4 - 20 years

Packaging machines 3 - 7 years

Depreciation methods, useful lives and residual values are reassessed annually or more frequently when there is an indication that they have changed.

The gain or loss on the retirement of an item of property, plant and equipment is the difference between the net sale proceeds and the carrying amount of the asset and is recognized in the statement of income.



*(l) Pre-production expenses:*

Pre-production costs relating to installations of major new production equipment are expensed in the period in which incurred.

*(m) Intangible assets:*

Intangible assets are stated at cost less accumulated amortization and accumulated impairment losses. See note 3(o) on impairment. Computer software that is integral to a related item of hardware is included with plant and equipment. All other computer software is treated as an intangible asset. The cost of intangible assets acquired in an acquisition is the fair value at the acquisition date. The cost of separately acquired intangible assets, including computer software, comprises the purchase price and any directly attributable costs of preparing the asset for use. Amortization is computed using the straight-line method over the estimated useful lives of the assets, as follows:

Patents	8 - 17 years	Customer-related	10 years	Computer software	3 - 12 years
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*(n) Goodwill:*

Goodwill represents the excess of the consideration transferred over the Company's interest in the fair value of the net identifiable assets, including intangible assets, and liabilities of the acquiree at the date of acquisition. At the date of acquisition, goodwill is allocated to cash-generating units (CGUs) for the purpose of impairment testing. A CGU is the smallest group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. Goodwill is tested at least annually for impairment at the CGU level and is carried at cost less accumulated impairment losses (see note 3(o)).

*(o) Impairment:*

The carrying amount of the Company's property, plant and equipment and intangible assets (other than goodwill) are reviewed at each reporting date to determine whether there is any indication of impairment. Goodwill is tested for impairment annually or at any time if an indicator of impairment exists. If any such indication exists, the applicable asset's recoverable amount is estimated.

The recoverable amount of the Company's assets are calculated as the value-in-use, being the present value of future cash flows, using a pre-tax discount rate that reflects the current assessment of the time value of money, or the fair value less costs to sell, if greater. For an asset that does not generate largely independent cash flows, the recoverable amount is determined for the CGU to which it belongs. The Company bases its impairment calculation on detailed financial forecasts, which are prepared separately for each of the Company's CGUs to which the individual assets are allocated. These financial forecasts are generally covering a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

An impairment loss is recognized whenever the carrying amount of an asset or its CGU exceeds its recoverable amount. Impairment losses are recognized in the statement of income. Impairment losses recognized in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then, to reduce the carrying amount of other assets in the CGU on a pro rata basis.

Impairment losses in respect of goodwill are not reversed. In respect of property, plant and equipment and intangible assets, an impairment loss is reversed if there has been an indication that an impairment loss recognized in prior periods may no longer exist or may have decreased. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been previously recognized.

*(p) Employee benefit plans:*

The Company maintains four funded non-contributory defined benefit pension plans in Canada and the US and one funded non-contributory supplementary income postretirement plan for certain CDN-based executives. A market discount rate is used to measure the benefit obligations based on the yield of high quality corporate bonds denominated in the same currency in which the benefits are expected to be paid and with terms to maturity that, on average, match the terms of the benefit obligations. The cost of providing the benefits is actuarially determined using the projected unit credit method. Actuarial valuations are conducted, at a minimum, on a triennial basis with interim valuations performed as deemed necessary. Consideration is given to any event that could impact the benefit plan assets or obligation up to the balance sheet date where interim valuations are performed. For financial reporting purposes, the Company measures the benefit obligations and fair value of assets for the defined benefit plans as of the year-end date. The amount recognized in the balance sheet at each year-end reporting date represents the present value of the benefit obligation, reduced by the fair value of benefit plan assets. Any recognized asset or surplus is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions. To the extent that there is uncertainty regarding entitlement to the surplus, no asset is recorded. Current service costs are charged to the statement of income and included in the same line items as the related compensation cost. The net finance cost is computed based on the application of the discount rate to the net defined benefit pension plan asset or liability at the start of the annual period, taking into account any anticipated changes during the upcoming year as a result of contributions and benefit payments and also reflects the impact of any pension plan asset ceiling adjustments. The net finance cost is shown within either finance income or finance expense within the statement of income depending on whether the defined benefit pension plan was in an asset or liability position at the start of the year. Remeasurements, which comprise actuarial gains and losses, the return on benefit plan assets and the effect of the pension plan asset ceiling adjustment, are recognized directly in equity within other comprehensive income. When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in the statement of income. The Company recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs in the statement of income. The Company's funding policy is in compliance with statutory regulations and amounts funded are deductible for income tax purposes.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

One of the Company's subsidiaries maintains one unfunded contributory defined benefit postretirement plan for healthcare benefits for a limited group of US individuals. A market discount rate is used to measure the benefit obligation based on the yield of high quality corporate bonds denominated in the same currency in which the benefits are expected to be paid and with terms to maturity that, on average, match the terms of the benefit obligation. The cost of providing the benefits is actuarially determined using the projected unit credit method. The amount recognized in the balance sheet at each year-end reporting date represents the present value of the benefit obligation. Current service costs are charged to the statement of income as they accrue and are included in general and administrative expenses. Interest costs on the benefit obligation are charged to the statement of income as finance expense. Remeasurements are recognized directly in equity within other comprehensive income. When the benefits of the plan are changed or when the plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in the statement of income.

The Company participated in one multiemployer defined benefit pension plan up until the first quarter of 2011, which provided benefits to certain unionized employees in the US. See note 19 for the details on the accounting for the withdrawal from the plan in 2011 and the settlement of the remaining liability in 2015.

The Company maintains seven defined contribution pension plans in Canada and the US. The pension expense charged to the statement of income for these plans is the annual funding contribution by the Company.

Termination benefits are recognized as an expense in the statement of income at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognizes costs for a restructuring.

Short-term benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Company has a legal or constructive obligation to pay this amount as a result of past service provided by the employee.

### *(g) Income taxes:*

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the statement of income except to the extent that it relates to items recorded directly to other comprehensive income or equity, in which case it is recognized directly in other comprehensive income or equity, respectively.

Current income tax comprises the expected income tax payable or receivable on the taxable income or loss for the period, using income tax rates enacted or substantively enacted in the jurisdictions the Company is required to pay income tax at the reporting date, and any adjustments to income taxes payable or receivable in respect of previous periods. Current income tax is adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements, and by the availability of unused income tax losses.

Deferred tax is recognized using the balance sheet method in which temporary differences are calculated based on the carrying amounts of assets and liabilities for financial reporting purposes and the tax bases of assets and liabilities for income taxation purposes. Deferred tax is not recognized for the following temporary timing differences: the initial recognition for both goodwill and assets and liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable income; and differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future. Deferred tax is measured at the income tax rates that are expected to be applied when the temporary difference reverses, that is, when the asset is realized or the liability is settled, based on the income tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax assets are recognized only to the extent that it is probable that future taxable income will be available against which the assets can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related income tax benefit will be realized.

Current tax assets and liabilities are offset when the Company and its subsidiaries have a legally enforceable right to offset the amounts and intend to either settle on a net basis, or to realize the asset and settle the liability simultaneously. Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balance on a net basis.

Management periodically evaluates positions taken in income tax returns with respect to situations in which applicable income tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to income tax authorities.



*(r) Provisions:*

A provision is recognized when there is a legal or constructive obligation as a result of a past event and it is probable that a future outlay of cash will be required to settle the obligation, and the amount can be reliably estimated. Provisions are determined by discounting the expected future cash flows at a pre-income tax rate that reflects the current market assessments of the time value of money and the risks specific to the obligation. When some or all of the monies required to settle a provision are expected to be recovered from a third party, the recovery is recognized as an asset when it is virtually certain that the recovery will be received.

When the Company has a legal or constructive obligation to restore a site on which an asset is located either through make-good provisions in lease agreements or decommissioning of environmental risks, the present value of the estimated costs of dismantling and removing the asset and restoring the site is recognized as a provision with a corresponding increase to the related item of property, plant and equipment. At each reporting date, the obligation is remeasured in line with changes in discount rates, estimated cash flows and the timing of those cash flows. Any changes in the obligation are added or deducted from the related asset. The change in the present value of the obligation due to the passage of time is recognized as a finance expense or finance income in the statement of income.

At each reporting date, other provisions are remeasured in line with changes in discount rates, estimated cash flows and the timing of those cash flows. Any changes in the provision are recognized in the statement of income. The change in the present value of the provision due to the passage of time is recognized as a finance expense or finance income in the statement of income.

*(s) Financial assets and liabilities:*

Derivative financial instruments are measured at fair value, even when they are part of a hedging relationship. The Company's financial instruments are classified as follows: a) cash and cash equivalents - loans and receivables, b) trade and other receivables - loans and receivables, c) trade payables and other liabilities - other financial liabilities and d) derivative financial instruments - derivatives designated as effective hedges. All financial instruments, including derivatives, are included in the consolidated balance sheet and are measured at fair value except loans and receivables and other financial liabilities, which are measured at amortized cost. All changes in fair value are recorded to the statement of income unless cash flow hedge accounting is used, in which case changes in fair value are recorded in other comprehensive income to the extent the derivatives are deemed to be effective hedges.

*(t) Derivative financial instruments:*

The Company operates principally in Canada and the United States, which gives rise to risks that its income and cash flows may be adversely impacted by fluctuations in foreign exchange rates. The Company enters into foreign currency forward contracts to manage foreign exchange exposures on anticipated labor, operating costs, property, plant and equipment expenditures, and special dividend payments to be incurred in Canadian dollars and equipment expenditures to be incurred in other foreign currencies.

All foreign currency forward contracts are designated as cash flow hedges. The fair value of each contract is included on the balance sheet within derivative financial instrument assets or liabilities, depending on whether the fair value was in an asset or liability position. In the case of labor and operating costs, changes in the fair value of these contracts are initially recorded in other comprehensive income and subsequently recorded in the statement of income when the hedged item affects income or loss. In the case of property, plant and equipment expenditures, changes in the fair value of these contracts are initially recorded in other comprehensive income and upon settlement of the contract, the gain or loss is included in the cost of the corresponding asset. For special dividend payments, changes in the fair value of these contracts are recorded directly in equity.

*(u) Share-based payments:*

The Company maintains a share-based compensation plan, which provides restricted share units under the President's Incentive Plan. Units under the plan vest immediately, and are paid in cash during the fourth quarter of the third year or the first quarter of the fourth year after the date of grant based upon the quoted market value of the common shares of the Company on the day prior to the date of payment. The fair value of the units granted is recognized as a personnel expense, with a corresponding increase in liabilities, over the period that the units pertain. The liability is remeasured at each reporting date. Any changes in the fair value of the liability are recognized as a personnel expense in the statement of income.

*(v) Earnings per share:*

Basic earnings per share are calculated by dividing the net income attributable to equity holders of the Company for the period by the weighted average number of common shares outstanding during the period. Diluted earnings per share are calculated on the same basis as there are no potentially dilutive common shares.

#### 4. Critical accounting estimates and judgments:

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the actual results. The estimates and assumptions that are critical to the determination of carrying value of assets and liabilities are addressed below.

*(a) Impairment of property, plant and equipment and intangible assets:*

An integral component of impairment testing is determining the asset's recoverable amount. The determination of the recoverable amount involves significant management judgment, including projections of future cash flows and appropriate discount rates. The cash flows are derived from the financial forecast for the next five years and do not include restructuring activities that the Company is not yet committed to or significant future investments that will enhance the asset's performance of the CGU being tested. Qualitative factors, including market presence and trends, strength of customer relationships, strength of local management, strength of debt and capital markets, and degree of variability in cash flows, as well as other factors, are considered when making assumptions with regard to future cash flows and the appropriate discount rate. The recoverable amount is most sensitive to the discount rate

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes. A change in any of the significant assumptions or estimates could result in a material change in the recoverable amount. The Company has eight CGUs, of which the carrying values for two include goodwill and must be tested for impairment annually.

*(b) Employee benefit plans:*

Accounting for employee benefit plans requires the use of actuarial assumptions. The assumptions include the discount rate, rate of compensation increase, mortality rate and healthcare costs. These assumptions depend on underlying factors such as economic conditions, government regulations and employee demographics. These assumptions could change in the future and may result in material adjustments to employee benefit plan assets or liabilities.

### 5. Future accounting standards:

*(a) Financial instruments:*

IFRS 9 "Financial Instruments" was issued in November 2009, introducing new requirements for the classification and measurement of financial assets. IFRS 9 was amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition. IFRS 9, which has yet to be adopted, retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on an entity's business model and the contractual cash flow of the financial asset. Classification is made at the time the financial asset is initially recognized, namely when the entity becomes a party to the contractual provisions of the instrument. With regard to the measurement of financial liabilities designated as fair value through profit or loss, IFRS 9 requires that the amount of the change in the fair value of the financial liability, that is attributable to changes in the credit risk of that liability, is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in the statement of income. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to the statement of income. Previously, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss was presented in the statement of income. In November 2013, a new general hedge accounting standard was issued, forming part of IFRS 9. It will more closely align with risk management. This new standard does not fundamentally change the types of hedging relationships or the requirement to measure and recognize ineffectiveness, however it will provide more hedging strategies that are used for risk management to qualify for hedge accounting and introduce more judgment to assess the effectiveness of a hedging relationship. Another revised version of IFRS 9 was issued in July 2014 mainly to include i) impairment requirements for financial assets and ii) limited amendments to the classification and measurement requirements by introducing a fair value through other comprehensive income measurement category for certain simple debt instruments. IFRS 9 is effective for annual periods beginning on or after January 1, 2018 with early adoption permitted. The Company is currently assessing the impact of this new standard and does not intend to early adopt IFRS 9 in its consolidated financial statements.

*(b) Revenue from contracts with customers:*

IFRS 15 "Revenue From Contracts With Customers" was issued in May 2014, specifying the steps and timing for recognizing revenue. The new standard also requires more informative, relevant disclosures. IFRS 15 supersedes IAS 11 "Construction Contracts" and IAS 18 "Revenue", as well as various IFRIC and SIC interpretations regarding revenue. IFRS 15 is effective for annual periods beginning on or after January 1, 2018 and is to be applied retrospectively. Early adoption is permitted. The Company is currently assessing the impact of this new standard and does not intend to early adopt IFRS 15 in its consolidated financial statements.

*(c) Property, plant and equipment and intangibles:*

Amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets" were issued in May 2014, prohibiting the use of revenue-based depreciation for property, plant and equipment and significantly limiting the use of revenue-based amortization for intangible assets. These amendments are effective for annual periods beginning on or after January 1, 2016 and are to be applied prospectively. The Company does not expect the amendments to have any impact on its consolidated financial statements.

*(d) Financial statement presentation:*

Amendments to IAS 1 "Presentation of Financial Statements" were issued in December 2014 as part of the IASB's major initiative to improve presentation and disclosure in financial reports. These amendments are effective for annual periods beginning on or after January 1, 2016 with early adoption permitted. The amended standard will be adopted by the Company in 2016. The Company is currently assessing the impact of these amendments.

*(e) Leases:*

IFRS 16 "Leases" was issued in January 2016, providing a single model for leases. The current distinction between finance leases and operating leases has been abolished. As a result, most leases will be recognized on the statement of financial position. Certain exemptions will apply for short-term leases and leases for low-value assets. IFRS 16 replaces IAS 17 "Leases" and the related interpretations. IFRS 16 is effective for annual periods beginning on or after January 1, 2019 and is to be applied retrospectively. Early adoption is permitted under certain conditions. The Company is currently assessing the impact of this new standard and does not intend to early adopt IFRS 16 in its consolidated financial statements.



2015

2014

## 6. Expenses by nature:

Raw materials and consumables used	(394,223)	(419,120)
Depreciation and amortization	(31,879)	(30,542)
Personnel expenses (note 7)	(159,649)	(158,489)
Freight	(21,076)	(22,733)
Other expenses	(39,426)	(37,468)
Foreign exchange and cash flow hedge losses transferred from other comprehensive income (note 8)	(3,589)	(3,338)
	<u>(649,842)</u>	<u>(671,690)</u>

## 7. Personnel expenses:

Wages and salaries	(137,011)	(133,993)
Social security	(11,921)	(12,946)
Employee defined benefit plan expenses	(3,190)	(3,273)
Employee defined contribution plan expenses	(4,543)	(4,150)
Multiemployer defined benefit pension plan withdrawal liability settlement gain (note 19)	1,815	-
Multiemployer defined benefit pension plan withdrawal liability - change in discount rates (note 19)	(142)	(340)
Share-based payments	(4,657)	(3,787)
	<u>(159,649)</u>	<u>(158,489)</u>

## 8. Other expenses:

Foreign exchange loss	(613)	(1,735)
Cash flow hedge losses transferred from other comprehensive income	(2,976)	(1,603)
Multiemployer defined benefit pension plan withdrawal liability settlement gain (note 19)	1,815	-
Multiemployer defined benefit pension plan withdrawal liability - change in discount rates (note 19)	(142)	(340)
	<u>(1,916)</u>	<u>(3,678)</u>

## 9. Finance income and expense:

Finance income on cash and cash equivalents and other	265	335
Net finance income on defined benefit plans	77	251
Finance income	<u>342</u>	<u>586</u>
Finance expense on bank overdrafts and other	(33)	(161)
Net finance expense on defined benefit plans	(315)	(153)
Unwinding of discount rates on provisions	(44)	(155)
Finance expense	<u>(392)</u>	<u>(469)</u>
Net finance (expense) income	<u>(50)</u>	<u>117</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 10. Income tax expense:

	2015	2014
<u>Current tax expense</u>		
Current year	<u>(39,686)</u>	<u>(29,130)</u>
<u>Deferred tax expense</u>		
Origination and reversal of temporary differences	<u>(5,788)</u>	<u>(6,399)</u>
Income tax expense	<u>(45,474)</u>	<u>(35,529)</u>
<u>Income tax (expense) recovery recognized in other comprehensive income</u>		
Cash flow hedges	201	(7)
Employee benefit plan remeasurements	<u>(470)</u>	<u>2,330</u>
	<u>(269)</u>	<u>2,323</u>
<u>Reconciliation of effective income tax rate</u>		
Combined Canadian federal and provincial income tax rate	26.7%	26.7%
United States income taxed at rates higher than Canadian tax rates	5.3	5.8
Permanent differences and other	<u>(1.1)</u>	<u>(1.7)</u>
Effective income tax rate	<u>30.9%</u>	<u>30.8%</u>
	<b>December 27</b>	December 28
	2015	2014

### 11. Cash and cash equivalents:

Bank balances	17,532	9,636
Money market and short-term deposits	<u>147,495</u>	<u>134,125</u>
	<u>165,027</u>	<u>143,761</u>

### 12. Trade and other receivables:

Trade receivables	99,770	106,038
Less: Allowance for doubtful accounts	<u>(956)</u>	<u>(700)</u>
Net trade receivables	<u>98,814</u>	<u>105,338</u>
Other receivables	<u>8,991</u>	<u>7,116</u>
	<u>107,805</u>	<u>112,454</u>

### 13. Inventories:

Raw materials	27,263	31,851
Work-in-process	16,267	18,466
Finished goods	46,092	44,130
Spare parts	<u>6,876</u>	<u>6,139</u>
	<u>96,498</u>	<u>100,586</u>

During 2015, the Company recorded, within cost of sales, inventory write-downs for slow-moving and obsolete inventory of \$7,905 (2014 - \$7,169) and reversals of previously written-down items of \$2,112 (2014 - \$2,176).



#### 14. Property, plant and equipment:

	Land	Buildings	Equipment	Packaging Machines	Capital In Progress	Total
<b>Net book value</b>						
<u>At December 30, 2013</u>						
Cost	9,273	132,751	429,968	26,183	13,981	612,156
Accumulated depreciation	-	(33,160)	(224,315)	(24,967)	-	(282,442)
	9,273	99,591	205,653	1,216	13,981	329,714
<u>2014 Activity</u>						
Additions	-	7,208	18,742	445	23,683	50,078
Disposals	-	-	(101)	(32)	-	(133)
Transfers	-	327	10,395	-	(10,722)	-
Depreciation	-	(4,162)	(27,092)	(403)	-	(31,657)
At December 28, 2014	9,273	102,964	207,597	1,226	26,942	348,002
<u>At December 28, 2014</u>						
Cost	9,273	140,286	454,434	26,060	26,942	656,995
Accumulated depreciation	-	(37,322)	(246,837)	(24,834)	-	(308,993)
	9,273	102,964	207,597	1,226	26,942	348,002
<b>Net book value</b>						
<u>At December 29, 2014</u>						
Cost	9,273	140,286	454,434	26,060	26,942	656,995
Accumulated depreciation	-	(37,322)	(246,837)	(24,834)	-	(308,993)
	9,273	102,964	207,597	1,226	26,942	348,002
<u>2015 Activity</u>						
Additions	-	1,271	26,325	160	26,883	54,639
Disposals	-	(63)	(266)	(40)	-	(369)
Transfers	-	-	20,164	-	(20,164)	-
Depreciation	-	(4,481)	(27,989)	(366)	-	(32,836)
At December 27, 2015	9,273	99,691	225,831	980	33,661	369,436
<u>At December 27, 2015</u>						
Cost	9,273	141,301	497,423	24,675	33,661	706,333
Accumulated depreciation	-	(41,610)	(271,592)	(23,695)	-	(336,897)
	9,273	99,691	225,831	980	33,661	369,436

Government grants/tax credits in respect of property, plant and equipment were recognized within deferred income totaling \$800 in 2015 (2014 - \$2,004). No impairment losses or impairment reversals were recorded during 2015 and 2014. No borrowing costs were capitalized during 2015 and 2014.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 15. Intangible assets:

	Goodwill	Software	Patents	Customer Related	Total
<b>Net book value</b>					
<u>At December 30, 2013</u>					
Cost	12,766	8,710	461	881	22,818
Accumulated amortization	-	(6,978)	(396)	(484)	(7,858)
	12,766	1,732	65	397	14,960
<u>2014 Activity</u>					
Additions	-	699	-	-	699
Disposals	-	(23)	(19)	-	(42)
Amortization	-	(459)	(1)	(89)	(549)
At December 28, 2014	12,766	1,949	45	308	15,068
<u>At December 28, 2014</u>					
Cost	12,766	9,290	77	881	23,014
Accumulated amortization	-	(7,341)	(32)	(573)	(7,946)
	12,766	1,949	45	308	15,068
<b>Net book value</b>					
<u>At December 29, 2014</u>					
Cost	12,766	9,290	77	881	23,014
Accumulated amortization	-	(7,341)	(32)	(573)	(7,946)
	12,766	1,949	45	308	15,068
<u>2015 Activity</u>					
Additions	-	303	-	-	303
Disposals	-	(3)	(21)	-	(24)
Amortization	-	(513)	(1)	(88)	(602)
At December 27, 2015	12,766	1,736	23	220	14,745
<u>At December 27, 2015</u>					
Cost	12,766	9,483	30	881	23,160
Accumulated amortization	-	(7,747)	(7)	(661)	(8,415)
	12,766	1,736	23	220	14,745

The amortization of software and patents is included within general and administrative expenses and the amortization of customer related intangibles is included within sales, marketing and distribution expenses.

As of December 27, 2015, there were no indefinite life intangible assets other than goodwill.

The 2015 goodwill balance of \$12,766 (2014 - \$12,766) includes \$12,542 (2014 - \$12,542) related to the lidding CGU. The impairment testing for this CGU was conducted under the value-in-use approach, using a pre-tax discount rate of 10.9 percent (2014 - 12.3 percent). Cash flows were projected based on actual operating results and the five-year business plan. Average volume growth for the next five years was 5.0 percent (2014 - 9.3 percent) and the average gross profit percentage over the same time-frame was two percentage points (2014 - one percentage point) lower than the actual gross profit percentage attained in the current year. Cash flows after the five year period were assumed to increase at a terminal growth rate of 1.5 percent (2014 - 1.5 percent).

No impairment losses or impairment reversals were recorded during 2015 and 2014.



## 16. Employee benefit plans:

The Company maintains four funded non-contributory defined benefit pension plans, one funded non-contributory supplementary income postretirement plan for certain CDN-based executives, one unfunded contributory defined benefit postretirement plan for healthcare benefits for a limited group of US individuals and seven defined contribution pension plans. Effective January 1, 2005, all defined benefit pension plans were frozen to new entrants except one, which was frozen effective January 1, 2009. All new CDN employees are required, and all new US employees have the option, to participate in defined contribution plans upon satisfaction of certain eligibility requirements. During 2014, the Company wound up one funded non-contributory defined benefit pension plan. The Company participated in one multiemployer defined benefit pension plan up until the first quarter of 2011, which provided benefits to certain unionized employees in the US. See note 19 for the details on the accounting for the Company's withdrawal from the plan in 2011 and the settlement of the remaining liability in 2015.

The employee benefit plans are overseen by the Company Pension Committee (CPC) which is comprised of two members from senior management and one Board member. The CPC is responsible for determining and recommending the following items to the Company's Board of Directors for approval: (a) the benefit plan asset investment policies, (b) the Company's cash funding, and (c) the employee benefit entitlements within the respective benefit plans.

Total amounts paid by the Company on account of all benefit plans, consisting of: defined benefit pension plans, supplementary income postretirement plan, direct payments to beneficiaries for the unfunded postretirement plan and the defined contribution plans, amounted to \$6,301 (2014 - \$9,293).

### *Defined contribution pension plans*

The Company maintains four defined contribution plans for employees in Canada and three savings retirement plans (401(k) Plans) for employees in the United States. The Company's total expense for these plans was \$4,543 (2014 - \$4,150).

### *Defined benefit plans*

For financial reporting purposes, the Company measures the benefit obligations and fair value of the benefit plan assets as of the year-end date. The most recent actuarial valuations for funding purposes for the funded non-contributory plans were completed as at the following dates: January 1, 2015 for one plan, January 1, 2014 for one plan, December 31, 2013 for one plan, and October 31, 2014 for one inactive plan. These actuarial valuations establish the minimum funding requirements. The most recent actuarial valuations for funding purposes for the supplementary income postretirement plan and the postretirement plan for healthcare benefits were dated December 27, 2015. The supplementary income postretirement plan has no minimum funding requirements. The next required actuarial valuations for all of the Company's active defined benefit plans are three years from the aforementioned dates. Based on the most recent actuarial valuations, the Company expects to contribute \$2,098 in cash to its defined benefit plans in 2016. The CPC also reviews the funding position of each plan on an annual basis and makes recommendations to the Company's Board of Directors regarding any additional cash funding by the Company deemed appropriate.

Regarding the funded non-contributory plans and the supplementary income postretirement plan, the normal retirement age is 65. The option to retire early and receive a reduced pension begins at age 55. For most plan members, the annual pension entitlement is based on years of credited service and the earnings attained in each of those years. However, for certain CDN-based executives, the annual pension entitlement is based on years of credited service and the highest average annual base compensation excluding incentive payments during the highest 36 consecutive months of earnings prior to retirement. At December 27, 2015 and December 28, 2014, the benefit obligation pertaining to these plan members represented less than 10 percent of the Company's total benefit obligation.

All equity and debt securities have quoted prices in active markets. The defined benefit pension plans do not invest in the shares of the Company. The objective of the benefit plan asset allocation policy is to manage the funded status of the benefit plans at an appropriate level of risk, giving consideration to the security of the assets and the potential volatility of market returns. The long-term rate of return is targeted to exceed the return indicated by a benchmark portfolio by at least 1 percent annually. The Company Pension Committee also pays attention to potential fluctuations in the benefit obligations. In the ideal case, benefit plan assets and obligations move in the same direction when interest rates change, creating a natural hedge against possible underfunding of the benefit plans.

The following presents the financial position of the Company's defined benefit pension plans and other postretirement benefits, which include the supplementary income plan and the postretirement plan for healthcare benefits:

	December 27 2015	December 28 2014
<b><u>Change in benefit obligation</u></b>		
Benefit obligation, beginning of year	91,859	78,701
Current service cost	3,186	2,786
Finance expense	3,500	3,580
Remeasurement (gains) losses recognized in other comprehensive income	(2,005)	15,224
Benefits paid	(2,612)	(2,595)
Settlements	(1,912)	(1,651)
Foreign exchange	(8,888)	(4,186)
Benefit obligation, end of year	<u>83,128</u>	<u>91,859</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	December 27 2015	December 28 2014
<b><u>Change in benefit plan assets</u></b>		
Fair value of benefit plan assets, beginning of year	89,435	82,821
Expected return on benefit plan assets	3,262	3,678
Remeasurement (losses) gains recognized in other comprehensive income	(180)	7,834
Employer contributions	1,681	5,091
Benefits paid	(2,612)	(2,595)
Settlements	(1,559)	(2,023)
Benefit plan administration cost paid from the plan assets recognized in income	(357)	(423)
Foreign exchange	(9,622)	(4,948)
Fair value of benefit plan assets, end of year	<u>80,048</u>	<u>89,435</u>
<b><u>Change in benefit plan assets not recognized due to pension plan asset ceiling limit</u></b>		
Balance, beginning of year	-	354
Remeasurement losses (gains) recognized in other comprehensive income	82	(41)
Other	-	(313)
Balance, end of year	<u>82</u>	<u>-</u>
<b><u>Funded status</u></b>		
Present value of funded obligations	(80,832)	(89,506)
Fair value of benefit plan assets	<u>80,048</u>	<u>89,435</u>
Status of funded obligations	(784)	(71)
Present value of unfunded obligations	<u>(2,296)</u>	<u>(2,353)</u>
Total funded status of obligations	<u>(3,080)</u>	<u>(2,424)</u>
Benefit plan assets not recognized due to pension plan asset ceiling limit	<u>(82)</u>	<u>-</u>
	<u>(3,162)</u>	<u>(2,424)</u>
<b><u>Amounts recognized in the balance sheet</u></b>		
Employee benefit plan assets	5,723	5,249
Employee benefit plan liabilities	<u>(8,885)</u>	<u>(7,673)</u>
	<u>(3,162)</u>	<u>(2,424)</u>
<b><u>Benefit plan obligation</u></b>		
The following represents the geographical breakdown of the benefit obligation:		
United States	(36,432)	(38,331)
Canada	<u>(46,696)</u>	<u>(53,528)</u>
	<u>(83,128)</u>	<u>(91,859)</u>
The following represents the membership status breakdown of the benefit obligation:		
Active members	(50,983)	(54,922)
Retired members	(26,075)	(29,829)
Deferred vested members	(5,614)	(6,575)
Other	(456)	(533)
	<u>(83,128)</u>	<u>(91,859)</u>
<b><u>Benefit plan assets</u></b>		
The following represents the weighted average allocation of benefit plan assets:		
<u>Asset category</u>		
Equity securities	55%	55%
Debt securities	41%	41%
Cash	4%	4%
Total	<u>100%</u>	<u>100%</u>



	2015	2014
<b><u>Net benefit plan expense</u></b>		
Current service cost	(3,186)	(2,786)
Settlements	353	(64)
Plan administration cost	(357)	(423)
	<u>(3,190)</u>	<u>(3,273)</u>
Net finance income	77	251
Net finance expense	(315)	(153)
	<u>(3,428)</u>	<u>(3,175)</u>
Actual return on benefit plan assets	<u>3,082</u>	<u>11,512</u>
<b><u>Cumulative remeasurements recognized in other comprehensive income</u></b>		
Cumulative amount, beginning of year	(2,284)	5,065
<b><u>Annual activity</u></b>		
Remeasurement of benefit obligation:		
Actuarial losses arising from changes in demographic assumptions	-	(4,833)
Actuarial gains (losses) arising from changes in financial assumptions	2,163	(10,976)
Actuarial (losses) gains arising from experience adjustments	(158)	585
	<u>2,005</u>	<u>(15,224)</u>
Remeasurement of benefit plan assets - actuarial (losses) gains arising from experience adjustments	(180)	7,834
Remeasurement of benefit plan assets not recognized due to pension plan asset ceiling limit	(82)	41
	<u>1,743</u>	<u>(7,349)</u>
Cumulative amount, end of year	<u>(541)</u>	<u>(2,284)</u>
	<b>December 27</b>	December 28
	<b>2015</b>	2014

### **Significant assumptions**

The following weighted averages were used to value the benefit obligation:

Discount rate	4.2%	4.0%
Rate of compensation increase	3.6%	3.6%

Assumptions regarding future mortality were based on the following mortality tables: Canada - CPM - RPP2014 private generational (2014 - CPM - RPP2014 private generational) and United States - RP2014 (2014 - RP2014).

At December 27, 2015, the weighted average duration of the benefit obligations was 15.4 years (2014 - 16.3 years).

### **Sensitivity analysis**

At December 27, 2015, the present value of the benefit obligation was \$83,128. Based on changes to the definitive actuarial assumptions, the benefit obligation would have been as follows:

	Increase	Decrease
Discount rate - one percentage point	72,225	96,795
Future mortality - one year	85,162	81,043
Rate of compensation increase - one percentage point	83,756	82,589

The postretirement benefit plan assumed healthcare cost trend rate is 7.4 percent with the rate declining to 4.5 percent by 2028. A one-percentage point movement in the assumed healthcare cost trend rate would affect the net benefit plan expense by approximately \$5 and the benefit obligation by \$136.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 17. Deferred tax assets and liabilities:

The following are the components of the deferred tax assets and liabilities recognized by the Company:

	Assets		Liabilities		Net	
	December 27 2015	December 28 2014	December 27 2015	December 28 2014	December 27 2015	December 28 2014
Trade and other receivables	372	281	-	-	372	281
Inventories	4,450	2,927	-	-	4,450	2,927
Prepaid expenses	-	-	(92)	(66)	(92)	(66)
Derivative financial instruments	436	235	-	-	436	235
Property, plant and equipment	1,405	1,984	(46,493)	(41,208)	(45,088)	(39,224)
Intangible assets	3	6	(1,802)	(1,256)	(1,799)	(1,250)
Employee benefit plans	3,284	2,798	(1,457)	(1,319)	1,827	1,479
Trade payables and other liabilities	2,808	2,308	-	(90)	2,808	2,218
Provisions	244	2,615	-	-	244	2,615
Tax assets (liabilities)	13,002	13,154	(49,844)	(43,939)	(36,842)	(30,785)
Set off of tax	(11,594)	(11,164)	11,594	11,164	-	-
Net tax assets (liabilities)	1,408	1,990	(38,250)	(32,775)	(36,842)	(30,785)

Movement in deferred tax assets and liabilities:

	Opening Balance	Recognized In Income	Recognized In Equity	Ending Balance
<u>2014</u>				
Trade and other receivables	368	(87)	-	281
Inventories	2,983	(56)	-	2,927
Prepaid expenses	(72)	6	-	(66)
Derivative financial instruments	242	-	(7)	235
Property, plant and equipment	(33,828)	(5,396)	-	(39,224)
Intangible assets	(710)	(540)	-	(1,250)
Employee benefit plans	(658)	(193)	2,330	1,479
Trade payables and other liabilities	2,392	(174)	-	2,218
Provisions	2,574	41	-	2,615
	(26,709)	(6,399)	2,323	(30,785)
<u>2015</u>				
Trade and other receivables	281	91	-	372
Inventories	2,927	1,523	-	4,450
Prepaid expenses	(66)	(26)	-	(92)
Derivative financial instruments	235	-	201	436
Property, plant and equipment	(39,224)	(5,864)	-	(45,088)
Intangible assets	(1,250)	(549)	-	(1,799)
Employee benefit plans	1,479	818	(470)	1,827
Trade payables and other liabilities	2,218	590	-	2,808
Provisions	2,615	(2,371)	-	244
	(30,785)	(5,788)	(269)	(36,842)

Deferred tax assets have been recognized where it is probable that they will be recovered. In recognizing deferred tax assets, the Company has considered if it is probable that sufficient future income will be available to absorb temporary differences.



No deferred tax liability has been recognized in respect of temporary differences associated with investments in subsidiaries where the Company controls the timing of the reversal and it is probable that such temporary differences will not reverse in the foreseeable future. The aggregate amount of temporary differences associated with investments in domestic and foreign subsidiaries for which a deferred tax liability has not been recognized is \$375,151 (2014 - \$325,284). Temporary differences relating to unremitted earnings of foreign subsidiaries which would be subject to withholding and other taxes totaled \$260,387 (2014 - \$214,936).

## 18. Trade payables and other liabilities:

	December 27 2015	December 28 2014
Trade payables	33,990	37,226
Other current liabilities and accrued expenses	34,544	31,872
	<u>68,534</u>	<u>69,098</u>

## 19. Provisions:

	Multiemployer Withdrawal Liability	Asset Retirement Obligations	Total
Balance at December 29, 2014			
Current liabilities	427	-	427
Non-current liabilities	5,811	760	6,571
	<u>6,238</u>	<u>760</u>	<u>6,998</u>
<u>2015 Annual activity</u>			
Payments	(4,609)	-	(4,609)
Finance expense - unwinding of discount	44	-	44
Reversals	(1,815)	-	(1,815)
Change in discount rates	142	-	142
Balance at December 27, 2015	<u>-</u>	<u>760</u>	<u>760</u>
At December 27, 2015			
Current liabilities	-	-	-
Non-current liabilities	-	760	760
	<u>-</u>	<u>760</u>	<u>760</u>

### *Multiemployer withdrawal liability*

The Company participated in one multiemployer defined benefit pension plan providing benefits to certain unionized employees in the US. Management reached an agreement with the Union to withdraw from the plan in the first quarter of 2011. Pursuant to US federal legislation, an employer who withdraws from a plan with unfunded vested benefits is responsible for a share of that underfunding. As a consequence of withdrawing from the plan, the Company was required to make monthly payments at a constant dollar value of \$36, or \$427 on an annual basis, until June 2032. During the second quarter of 2015, the Company reached a Settlement and Release Agreement with the trustee of the plan, whereby the remaining liability was settled with a lump sum payment of \$4,466. As a result of the settlement, the Company reversed the residual balance pertaining to the liability and recorded a gain of \$1,815. The amount was reflected in other expenses. See note 8.

### *Asset retirement obligations*

For certain building leases, the Company is required to remove all equipment and restore the premises at the end of the lease.

## 20. Share-based payments:

Effective January 1, 2004, the Board of Directors established the President's Incentive Plan (Plan), whereby the Company grants to B.J. Berry (President) 60,000 restricted share units (RSUs) upon completion of each year of service. There is no cost to the President for the RSUs and the RSUs vest immediately. The Company pays to the President the cash value of the RSUs based on the closing share price on a date selected by the President during the fourth quarter of the third year or the first quarter of the fourth year subsequent to the year the RSUs were granted. A date cannot be selected during periods in which insiders may not trade Winpak shares. In the event of the termination of the President's employment for any reason, the cash value of the RSUs shall be paid immediately to the President or his personal representative, as the case may be. The cash value of a RSU is the market value of the common shares of the Company on the day prior to the date of payment. In addition, the Company is required to pay the President an amount equal to the dividends paid on the common shares of the Company with respect to each RSU if, as and when, declared and paid.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Details of RSUs issued and outstanding during the current and prior year are as follows:

	2015	2014
Outstanding, beginning of year	240,000	240,000
Settled	(120,000)	(60,000)
Granted	60,000	60,000
Outstanding, end of year	180,000	240,000
Available for settlement, end of year	-	60,000

The 180,000 RSUs outstanding at the end of 2015 mature 60,000 annually from 2017 through 2019 and the 240,000 RSUs outstanding at the end of 2014 mature 60,000 annually from 2015 through 2018.

The fair value of the RSUs at the grant date and each subsequent reporting date is based upon the market value of the Company's common shares.

The personnel expense recorded in the statement of income under the Plan was \$4,657 (2014 - \$3,787). The average settlement price in 2015 was \$33.37 US per RSU (2014 - \$24.60 US). At December 27, 2015, the carrying value of the liability, as well as the intrinsic value of the vested liability in respect of the Plan, was \$5,878 (2014 - \$6,688).

### 21. Share capital and reserves:

#### Share capital

At December 27, 2015, the authorized voting common shares were unlimited (2014 - unlimited). The issued and fully paid voting common shares at December 27, 2015 were 65,000,000 (2014 - 65,000,000). The shares have no par value. The Company has no stock option plans in place.

#### Reserves

Reserves comprise the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to the hedged transactions that have not yet occurred.

#### Dividends

During 2015, dividends in Canadian dollars of 12 cents per common share were declared (2014 - 12 cents). In addition, the Company paid a special dividend in Canadian dollars of \$1.50 per common share on October 15, 2015 (March 20, 2014 - \$1.00).

### 22. Earnings per share:

	2015	2014
Net income attributable to equity holders of the Company	99,248	78,360
Weighted average shares outstanding (000's)	65,000	65,000
Basic and diluted earnings per share - cents	153	121

### 23. Financial instruments:

The following sets out the classification and the carrying/fair value of financial instruments:

Assets (Liabilities)	Classification	Carrying / Fair Value
Cash and cash equivalents	Loans and receivables	165,027
Trade and other receivables	Loans and receivables	107,805
Derivative financial instrument assets	Derivatives designated as effective hedges	40
Trade payables and other liabilities	Other financial liabilities	(68,534)
Derivative financial instrument liabilities	Derivatives designated as effective hedges	(1,683)



The fair value of cash and cash equivalents, trade and other receivables, trade payables and other liabilities approximate their carrying value because of the short-term maturity of these instruments. The fair value of foreign currency forward contracts, designated as cash flow hedges, have been determined by valuing those contracts to market against prevailing forward foreign exchange rates as at the year-end reporting date. The inputs used for fair value measurements, including their classification within the required three levels of the fair value hierarchy that prioritizes the inputs used for fair value measurement, are as follows:

Level 1 - unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 - inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and

Level 3 - inputs that are not based on observable market data.

The following table presents the classification of financial instruments within the fair value hierarchy:

Financial Assets (Liabilities)	Level 1	Level 2	Level 3	Total
<u>At December 27, 2015</u>				
Foreign currency forward contracts - net	-	(1,643)	-	(1,643)
<u>At December 28, 2014</u>				
Foreign currency forward contracts - net	-	(875)	-	(875)

When the Company has a legally enforceable right to set off supplier rebates against supplier trade payables and intends to settle the amount on a net basis or simultaneously, the balance is presented as an offset within Trade Payables and Other Liabilities on the consolidated balance sheet. At December 27, 2015, the supplier rebate receivable balance that was offset was \$5,073 (2014 - \$5,109).

## 24. Commitments and guarantees:

Commitments:

At December 27, 2015, the Company has commitments to purchase property, plant and equipment of \$16,445 (2014 - \$19,612).

The Company rents premises and equipment under operating leases that expire at various dates until April 30, 2020. The aggregate minimum rentals payable for these leases are as follows:

Year	2016	2017	2018	2019	2020	Thereafter	Total
Amount	1,011	814	594	454	150	-	3,023

During 2015, \$1,020 was recognized as an expense in the statement of income in respect of operating leases (2014 - \$1,165).

Guarantees:

### *Directors and officers*

The Company and its subsidiaries have entered into indemnification agreements with their respective directors and officers to indemnify them, to the extent permitted by law, against any and all amounts paid in settlement and damages incurred by the directors and officers as a result of any lawsuit, or any judicial, administrative or investigative proceeding involving the directors and officers. Indemnification claims will be subject to any statutory or other legal limitation period. The Company has purchased directors' and officers' liability insurance to mitigate losses from any such claims.

### *Leased real property*

The Company and its subsidiaries enter into operating leases in the ordinary course of business for real property. In certain instances, the Company and its subsidiaries have indemnified the landlord from any obligations that may arise from any occurrences of personal bodily injury, loss of life and property damages. The Company's property and liability insurance coverage mitigates losses from any such claims.

### *Pension plan*

The Company has indemnified the Manitoba Pension Commission from any and all claims that may be made by any beneficiary under a certain defined benefit pension plan. The indemnity relates to the transfer of a portion of the surplus in the respective pension plan to a non-contributory supplementary income plan.

Given the nature of the aforementioned indemnification agreements, the Company is unable to reasonably estimate its maximum potential liability under these agreements. The Company believes the likelihood of a material payment pursuant to these indemnification agreements is remote. No amounts have been recorded in the consolidated financial statements with respect to these indemnification agreements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 25. Financial risk management:

In the normal course of business, the Company has risk exposures consisting primarily of foreign exchange risk, interest rate risk, commodity price risk, credit risk and liquidity risk. The Company manages its risks and risk exposures through a combination of derivative financial instruments, insurance, a system of internal and disclosure controls and sound business practices. The Company does not purchase any derivative financial instruments for speculative purposes.

Financial risk management is primarily the responsibility of the Company's corporate finance function. Significant risks are regularly monitored and actions are taken, when appropriate, according to the Company's approved policies, established for that purpose. In addition, as required, these risks are reviewed with the Company's Board of Directors.

#### *Foreign exchange risk*

Translation differences arise when foreign currency monetary assets and liabilities are translated at foreign exchange rates that change over time. These foreign exchange gains and losses are recorded in other expenses. As a result of the Company's CDN dollar net asset monetary position as at December 27, 2015, a one-cent change in the year-end foreign exchange rate from 0.7223 to 0.7123 (CDN to US dollars) would have decreased net income by \$50 for 2015. Conversely, a one-cent change in the year-end foreign exchange rate from 0.7223 to 0.7323 (CDN to US dollars) would have increased net income by \$50 for 2015.

The Company's foreign exchange policy requires that between 50 and 80 percent of the Company's net requirement of CDN dollars for the ensuing 9 to 15 months will be hedged at all times with a combination of cash and cash equivalents and forward or zero-cost option foreign currency contracts. The Company may also enter into forward foreign currency contracts when equipment purchases and special dividend payments will be settled in other foreign currencies. Transactions are only conducted with certain approved Schedule I Canadian financial institutions. All foreign currency contracts are designated as cash flow hedges. Certain foreign currency forward contracts matured during the year and the Company realized pre-tax foreign exchange losses of \$3,612 (2014 losses - \$1,603). Of these foreign exchange differences, losses of \$2,976 (2014 losses - \$1,603) were recorded in other expenses, losses of \$4 were recorded in property, plant and equipment (2014 - \$0), and losses of \$632 were recorded directly to equity (2014 - \$0).

As at December 27, 2015, the Company had US to CDN dollar foreign currency forward contracts outstanding with a notional amount of US \$34.0 million at an average exchange rate of 1.3182 maturing between January and December 2016 and US to Euro dollar foreign currency forward contracts outstanding with a notional amount of US \$2.7 million at an average rate of 0.9037 (US dollars to Euros) maturing between January and July 2016. The fair value of these financial instruments was negative \$1,643 US and the corresponding unrealized loss has been recorded in other comprehensive income.

#### *Interest rate risk*

The Company's interest rate risk arises from interest rate fluctuations on the finance income that it earns on its cash invested in money market accounts and short-term deposits. The Company developed and implemented an investment policy, which was approved by the Company's Board of Directors, with the primary objective to preserve capital, minimize risk and provide liquidity. Regarding the December 27, 2015 cash and cash equivalents balance of \$165.0 million, a 1.0 percent increase/decrease in interest rate fluctuations would increase/decrease income before income taxes by \$1,650 annually.

#### *Commodity price risk*

The Company's manufacturing costs are affected by the price of raw materials, namely petroleum-based and natural gas-based plastic resins and aluminum. In order to manage its risk, the Company has entered into selling price-indexing programs with certain customers. Changes in raw material prices for these customers are reflected in selling price adjustments but there is a slight time lag. For 2015, 70 percent (2014 - 68 percent) of revenue was generated from customers with selling price-indexing programs. For all other customers, the Company's preferred practice is to match raw material cost changes with selling price adjustments, albeit with a slight time lag. This matching is not always possible, as customers react to selling price pressures related to raw material cost fluctuations according to conditions pertaining to their markets.

#### *Credit risk*

The Company is exposed to credit risk from its cash and cash equivalents held with banks and financial institutions, derivative financial instruments (foreign currency forward contracts), as well as credit exposure to customers, including outstanding trade and other receivable balances.

The following table details the maximum exposure to the Company's counterparty credit risk which represents the carrying value of the financial asset:

	December 27 2015	December 28 2014
Cash and cash equivalents	165,027	143,761
Trade and other receivables	107,805	112,454
Foreign currency forward contracts	40	-
	<u>272,872</u>	<u>256,215</u>



Credit risk on cash and cash equivalents and financial instruments arises in the event of non-performance by the counterparties when the Company is entitled to receive payment from the counterparty who fails to perform. The Company has established an investment policy to manage its cash. The policy requires that the Company manage its risk by investing its excess cash on hand on a short-term basis, up to a maximum of six months, with several financial institutions and/or governmental bodies that must be rated 'AA' or higher for CDN financial institutions and 'A-1' or higher for US financial institutions by recognized international credit rating agencies or insured 100 percent by the US government or a 'AAA' rated CDN federal or provincial government. The Company manages its counterparty risk on its financial instruments by only dealing with CDN Schedule I financial institutions.

In the normal course of business, the Company is exposed to credit risk on its trade and other receivables from customers. To mitigate such risk, the Company performs ongoing customer credit evaluations and assesses their credit quality by taking into account their financial position, past experience and other pertinent factors. Management regularly monitors customer credit limits, performs credit reviews and, in certain cases insures trade receivable balances against credit losses.

As at December 27, 2015, the Company believes that the credit risk for trade and other receivables is mitigated due to the following: (a) a broad customer base which is dispersed across varying market sectors and geographic locations, (b) 97 percent (2014 - 95 percent) of the gross trade and other receivable balance is within 30 days of the agreed upon payment terms with customers, and (c) 23 percent (2014 - 22 percent) of the trade and other receivables balance is insured against credit losses. The Company's exposure to the ten largest customer balances, on aggregate, accounted for 39 percent (2014 - 44 percent) of the total trade and other receivables balance.

The carrying amount of trade and other receivables is reduced through the use of an allowance account and the amount of the loss is recognized in the statement of income within general and administrative expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against general and administrative expenses in the statement of income.

The following table sets out the aging details of the Company's trade and other receivables balances outstanding based on the status of the receivable in relation to when the receivable was due and payable and related allowance for doubtful accounts:

	December 27 2015	December 28 2014
Current - neither impaired nor past due	86,268	86,703
<u>Not impaired but past the due date:</u>		
Within 30 days	18,877	21,298
31 - 60 days	2,797	4,019
Over 60 days	819	1,134
	<u>108,761</u>	<u>113,154</u>
Less: Allowance for doubtful accounts	<u>(956)</u>	<u>(700)</u>
Total trade and other receivables, net	<u>107,805</u>	<u>112,454</u>

The following table details the continuity of the allowance for doubtful accounts:

	2015	2014
Balance, beginning of year	(700)	(1,197)
Provisions for the year, net of recoveries	(536)	(63)
Uncollectible amounts written off	280	558
Foreign exchange impact	-	2
Balance, end of year	<u>(956)</u>	<u>(700)</u>

#### *Liquidity risk*

Liquidity risk is the risk that the Company would not be able to meet its financial obligations as they come due. Management believes that the liquidity risk is low due to the strong financial condition of the Company. This risk assessment is based on the following: (a) cash and cash equivalents amounts of \$165.0 million, (b) no outstanding bank loans, (c) unused credit facilities comprised of unsecured operating lines of \$38 million, (d) the ability to obtain term-loan financing to fund an acquisition, if needed, (e) an informal investment grade credit rating, and (f) the Company's ability to generate positive cash flows from ongoing operations. Management believes that the Company's cash flows are more than sufficient to cover its operating costs, working capital requirements, capital expenditures and dividend payments in 2016. The Company's trade payables and other liabilities and derivative financial instrument liabilities are virtually all due within twelve months.

#### *Capital management*

The Company's objectives in managing capital are to ensure the Company will continue as a going concern and have sufficient liquidity to pursue its strategy of organic growth combined with strategic acquisitions and to deploy capital to provide an appropriate return on investment to its shareholders. In the management of capital, the Company includes bank overdrafts, bank loans and shareholders' equity. The Board of Directors has established

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

quantitative return on capital criteria for management and year-over-year sustainable earnings growth targets. The Board of Directors also reviews, on a regular basis, the level of dividends paid to the Company's shareholders.

The Company has externally imposed capital requirements as governed through its bank operating line credit facilities. The Company monitors capital on the basis of funded debt to EBITDA (income before interest, income taxes, depreciation and amortization) and debt service coverage. Funded debt is defined as the sum of bank loans and bank overdrafts less cash and cash equivalents. The funded debt to EBITDA is calculated as funded debt, as at the financial reporting date, over the 12-month rolling EBITDA. This ratio is to be maintained under 3.00:1. As at December 27, 2015, the ratio was 0.00:1. Debt service coverage is calculated as a 12-month rolling income from operations over debt service. Debt service is calculated as the sum of one-sixth of bank loans outstanding plus annualized finance expense and dividends. This ratio is to be maintained over 1.50:1. As at December 27, 2015, the ratio was 21.99:1.

There were no changes in the Company's approach to capital management during 2015.

### 26. Segment reporting:

The Company's operations are organized into six operating segments: modified atmosphere packaging, specialty films, rigid containers, lidding, biaxially oriented nylon, and packaging machinery. The modified atmosphere packaging, specialty films, rigid containers, and lidding operating segments have been aggregated as one reportable segment as they have similar economic characteristics, including long-term sales volume growth and long-term average gross profit margin. In addition, the biaxially oriented nylon and packaging machinery operating segments have been aggregated with these four operating segments as their combined revenues and assets represents less than 7 percent of total Company revenues and assets.

Modified atmosphere packaging extends the shelf life of perishable foods, while at the same time maintains or improves the quality of the product. The packaging is used for a wide range of markets and applications, including fresh and processed meats, poultry, cheese, medical device packaging, high performance pouch applications and high-barrier films for converting applications.

Specialty films includes a full line of barrier and non-barrier films which are ideal for converting applications such as printing, laminating, and bag making, including shrink bags.

Rigid containers includes portion control and single-serve containers, as well as plastic sheet and custom retort trays, which are used for applications such as food, pet food, beverage, dairy, industrial, and healthcare.

Lidding products are available in die-cut, daisy chain and rollstock formats and are used for applications such as food, dairy, beverage, industrial and healthcare.

The Company operates principally in Canada and the United States. The following summary presents key information by geographic segment:

	United States	Canada	Other	Consolidated
<u>2015</u>				
Revenue	648,953	97,716	50,500	797,169
Property, plant and equipment and intangible assets	175,883	207,031	1,267	384,181
<u>2014</u>				
Revenue	635,755	101,985	49,014	786,754
Property, plant and equipment and intangible assets	162,080	199,652	1,338	363,070

#### Major customer

During 2015, the Company reported revenue to one customer representing 18 percent of total revenue (2014 - 19 percent).

### 27. Contingencies:

In the normal course of business activities, the Company may be subject to various legal actions. Management contests these actions and believes resolution of the actions will not have a material adverse impact on the Company's financial condition.

### 28. Related party transactions:

The Company had revenue of \$13 (2014 - \$133), purchases of \$4,191 (2014 - \$4,006) and commission income of \$602 (2014 - \$475) with its majority shareholder company. Trade and other receivables and trade payables and other liabilities include amounts of \$136 (2014 - \$87) and \$353 (2014 - \$432) respectively with the majority shareholder company. These transactions were completed at market values with normal payment terms.



Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Board of Directors and Executive Committee are key management personnel. The following table details the compensation earned by these key management personnel:

	2015	2014
Salaries, fees and short-term benefits	(5,160)	(5,149)
Post-employment benefits	(459)	(427)
Share-based payments	<u>(4,657)</u>	<u>(3,787)</u>
	<u>(10,276)</u>	<u>(9,363)</u>

No loans were advanced to key management personnel during the year.

The aggregate remuneration earned by the Board of Directors in 2015 was \$548 (2014 - \$510). As a group, the Board of Directors hold, directly or indirectly 52.7 percent (2014 - 52.6 percent) of the outstanding shares of the Company. The members of the Executive Committee hold, directly or indirectly, 0.4 percent (2014 - 0.4 percent) of the outstanding shares of the Company.

## CORPORATE INFORMATION

### Annual Meeting

The Annual Meeting of Shareholders will be held on Wednesday, April 20, 2016 at 4:30 p.m.  
at The Fort Garry Hotel, Winnipeg, Canada

### Listing

Winpak Ltd. shares are listed WPK on the Toronto Stock Exchange

### Transfer Agent

Computershare Investor Services Inc.

### Annual Information Form

The most recent version of the Annual Information Form for Winpak Ltd.  
is available by contacting Winpak's Corporate Office  
100 Saulteaux Crescent, Winnipeg, Canada R3J 3T3  
[info@winpak.com](mailto:info@winpak.com)

### Board of Directors

Chairman, *A.I. Aarnio-Wihuri (2)*, Helsinki, Finland; Chairman, Wihuri International Oy  
Vice Chairman, *J.M. Hellgren (2)*, Helsinki, Finland; President and Chief Executive Officer, Wihuri International Oy  
*M.H. Aarnio-Wihuri (2)*, Helsinki, Finland; Manager, Sustainability Program, Wihuri International Oy  
*K.A. Albrechtsen (1)*, Winnipeg, Canada  
*D.R.W. Chatterley (1)*, Winnipeg, Canada  
*J.R. Lavery (2)*, Niagara-on-the-Lake, Canada  
*A.B. Martyszenko (1)*, Winnipeg, Canada; Senior Partner, M Group Chartered Professional Accountants LLP  
*I.T. Suominen (1)*, Helsinki, Finland; Vice President and Chief Financial Officer, Wihuri International Oy  
*(1) Member of the Audit Committee*  
*(2) Member of the Compensation, Governance and Nominating Committee*

### Executive Committee

The Executive Committee, in consultation with the Board of Directors, establishes the objectives and the long-term direction of the Company. The Committee meets regularly throughout the year to review progress towards achievement of the Company's goals and to implement policies and procedures directed at optimizing performance.

*B.J. Berry*, President and Chief Executive Officer, Winpak Ltd.  
*K.M. Byers*, President, Winpak Films Inc.  
*D.A. Johns*, President, Winpak Division, a division of Winpak Ltd.  
*T.L. Johnson*, President, Winpak Heat Seal Packaging  
*K.P. Kuchma*, Vice President and Chief Financial Officer, Winpak Ltd.  
*J.R. McMacken*, Executive Vice President, Winpak Portion Packaging  
*O.Y. Muggli*, Vice President, Technology, Winpak Ltd.  
*D.J. Stacey*, President, Winpak Portion Packaging

### Auditors

KPMG LLP, Winnipeg, Canada

### Legal Counsel

Thompson Dorfman Sweatman LLP, Winnipeg, Canada  
Jones Day, Atlanta, U.S.A.

# PACKAGING SOLUTIONS

**WINPAK LTD.** CORPORATE OFFICE, 100 SAULTEAUX CRESCENT, WINNIPEG, MB, CANADA R3J 3T3  
T: (204) 889-1015 F: (204) 888-7806  
[WWW.WINPAK.COM](http://WWW.WINPAK.COM)

## WINPAK GROUP [WWW.WINPAK.COM](http://WWW.WINPAK.COM)

### WINPAK DIVISION,

A DIVISION OF WINPAK LTD.  
100 SAULTEAUX CRESCENT  
WINNIPEG MB R3J 3T3  
CANADA  
T: (204) 889-1015  
F: (204) 832-7781

### AMERICAN BIAxis INC.

100 SAULTEAUX CRESCENT  
WINNIPEG MB R3J 3T3  
CANADA  
T: (204) 837-0650  
F: (204) 837-0659

### WINPAK INC.

P.O. Box 14748  
MINNEAPOLIS MN 55414  
U.S.A.  
T: (204) 889-1015  
F: (204) 832-7781

### EMBALAJES WINPAK DE MÉXICO S.A. DE C.V.

AV. DE LA MONTAÑA #112, EDIFICIO MT1, MÓDULO 2  
PARQUE INDUSTRIAL QUERÉTARO  
SANTA ROSA JÁUREGUI. 76220  
QUERÉTARO, QUERÉTARO. MÉXICO  
T: (52) 442-256-1900

### WINPAK PORTION PACKAGING LTD.

26 TIDEMORE AVENUE  
TORONTO ON M9W 7A7  
CANADA  
T: (416) 741-6182  
F: (416) 741-2918

### WINPAK PORTION PACKAGING, INC.

3345 BUTLER AVENUE  
SOUTH CHICAGO HEIGHTS IL 60411-5590  
U.S.A.  
T: (708) 755-4483  
F: (708) 755-7257

### WINPAK PORTION PACKAGING, INC.

828A NEWTOWN-YARDLEY ROAD, SUITE 101  
NEWTOWN PA 18940-1785  
U.S.A.  
T: (267) 685-8200  
F: (267) 685-8243

### WINPAK PORTION PACKAGING, INC.

1111 WINPAK WAY  
SAUK VILLAGE IL 60411  
U.S.A.  
T: (708) 753-5700  
F: (708) 757-2447

### WINPAK HEAT SEAL PACKAGING INC.

21919 DUMBERRY ROAD  
VAUDREUIL-DORION QC J7V 8P7  
CANADA  
T: (450) 424-0191  
F: (450) 424-0563

### WINPAK HEAT SEAL CORPORATION

1821 RIVERWAY DRIVE  
PEKIN IL 61554  
U.S.A.  
T: (309) 477-6600  
F: (309) 477-6699

### WINPAK FILMS INC.

100 WIHURI PARKWAY  
SENDIA GA 30276-9703  
U.S.A.  
T: (770) 599-6656  
F: (770) 599-8387

### WINPAK LANE, INC.

998 S. SIERRA WAY  
SAN BERNARDINO CA 92408  
U.S.A.  
T: (909) 885-0715  
F: (909) 381-1934

**WIHURI GROUP,** HEAD OFFICE, WIHURINAUKIO 2, FI-00570 HELSINKI, FINLAND  
T: +358 20 510 10 F: +358 20 510 2658  
[WWW.WIHURI.COM](http://WWW.WIHURI.COM)

## WIPAK GROUP [WWW.WIPAK.COM](http://WWW.WIPAK.COM)

### WIPAK OY

WIPAKTIE 2, POB 45  
FI-15561 NASTOLA  
FINLAND  
T: +358 20 510 311  
F: +358 20 510 3300

### WIPAK OY

KAIVOLANKATU 5  
FI-37630 VALKEAKOSKI  
FINLAND  
T: +358 20 510 311  
F: +358 20 510 3444

### WIPAK BORDI S.R.L.

VIA UNGARETTI  
IT-20912 CAORSO  
ITALY  
T: +39 523 821 382  
F: +39 523 822 185

### WIPAK WALSRÖDE GmbH & CO. KG

POB 1661  
DE-29656 WALSRÖDE  
GERMANY  
T: +49 5161 443 903  
F: +49 5161 441 43903

### WIPAK GRYSPEERT S.A.S.

ZONE DES BOIS, BP 60006 BOUSBECQUE  
FR-59558 COMINES CÉDEX  
FRANCE  
T: +33 320 115 656  
F: +33 320 115 670

### WIPAK UK LTD.

UNIT 3, BUTTINGTON BUSINESS PARK  
UK-WELSHPOOL, POWYS SY21 8SL  
GREAT BRITAIN  
T: +44 1938 555 255  
F: +44 1938 555 277

### WIPAK POLSKA Sp. z o.o.

UL. SMAKOW 10  
PL-49-318 SKARBIMIERZ OSIEDLE  
POLAND  
T: +48 77 404 2000  
F: +48 77 404 2001

### WIPAK B.V.

NIEUWSTADTERWEG 17  
NL-6136 KN SITTARD  
NETHERLANDS  
T: +31 46 420 2999  
F: +31 46 458 1311

### WIPAK IBERICA S.L.

C/ SANT CELONI, N076  
P.I. CAN PRAT  
08450 LLINARS DEL VALLÉS  
BARCELONA  
SPAIN  
T: +34 937 812 020  
F: +34 937 812 033

### WIPAK PACKAGING

#### [CHANGSHU] CO. LTD.

NO. 88 FUCHUNJIANG ROAD  
CHANGSHU NEW & HI-TECH  
INDUSTRIAL DEVELOPMENT ZONE  
CN-215533 JIANGSU, CHINA  
T: +86 512 82365958  
F: +86 512 82365957

### BIAXIS OY LTD.

TEKNIKONKATU 2  
FI-15520 LAHTI  
FINLAND  
T: +358 20 510 312  
F: +358 20 510 3500

